## Opening Ways Enterprises

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State of Colorado Department of State 1700 Broadway, Suite 550 Denver, CO

## Dear Secretary Griswold:

I am an active signing agent. Most all of my work is on behalf of title companies, attorney offices and other firms that frequently need the services I provide. Many of my clients also have their own billing systems generating their own invoice, therefore I do not make an invoice for them. Therefore they are aware of the differences between notary fees, travel, printing, courier, faxing and other services performed in the signing process. It is and has been for decades a standing practice in the industry to have one flat fee on the invoice.

Normal practice is to provide a verbal quote over the phone before performing the assignment.

Therefore this proposed rule 2.4 to provide an itemized invoice before and after the signing is highly impractical and against the industry norms. I believe this matter is one of business practices and normal and customary business contract law.

When dealing with private citizens, whom I know are not familiar with the process, I speak to them as customers and explain the fee for acknowledgement and other services and try to help them. Therefore none of my clients have ever been surprised nor complained or challenged the fee after fifteen years and 5,000 signings.

It may be a good idea to educate notaries of explaining fees to clients, to minimize the number of misunderstandings. Requiring all no-

taries to do this for all signings is not practical nor applicable. Finot adopt this provision.		Please do
	Sincerely,	
	Michael Hocevar	