

COLORADO SECRETARY OF STATE'S OFFICE



ANNUAL REPORT ON CHARITABLE SOLICITATIONS

2003

STATE OF COLORADO
Department of State
Civic Center Plaza
1560 Broadway, Suite 200
Denver, CO 80202-5169



Donetta Davidson
Secretary of State
Johanna Billmyer
Director, Licensing & Enforcement Division

December 3, 2003

Dear Friends,

As the holiday giving season gets in full swing, I am pleased to provide Colorado residents with the first Annual Report on Charitable Solicitations, which I expect will become a valuable resource for potential donors as they weigh their giving decisions at this time of year. The report summarizes the information provided by paid solicitors in solicitation campaign financial reports filed from May 9, 2002 to November 30, 2003. This report will help you see how much of your charitable donation reaches your favorite charity vs. the amount that is absorbed by paid solicitor fees and commissions and other campaign expenses. It will also help you decide what is an appropriate amount of fundraising expenses. Our new electronic charities registration program has made it possible to make this information widely available on the internet for the first time, and I hope that as more Coloradoans learn of its existence and begin to feel more secure about their giving decisions, the more donations will flow to legitimate, deserving charitable missions.

I would like to urge all Colorado residents to give generously to their favorite charitable organizations. Please remember that most charities are doing good work and are deserving of our support. As you know, charitable organizations rely upon individual donations to fund their activities. In fact, nearly 90 percent of the donations flowing to the 400 largest charities in the United States come from individuals. Use this report to allay any concerns you may have about a particular solicitation campaign, and contact my office if an unregistered solicitor or charity asks you for a donation. If we want to discourage the bad actors from taking advantage of the well-known generosity of Coloradoans, it is important for educated consumers to ask paid solicitors and charities for their registration numbers before committing to make a donation. If you have any concerns, you can check the public disclosures on the Secretary of State's web site, or call my office at (303) 894-2200 to file a complaint.

I hope this report will be useful as you consider your charitable donations this year.

Best wishes for a successful and happy New Year.

Sincerely,

Donetta Davidson
Colorado Secretary of State

REPORT HIGHLIGHTS

- Gross Proceeds of Solicitation Campaigns: \$21,114,882.83
- Total Net Proceeds to Charity: \$8,635,336.46
- Average Percent of Total Gross Proceeds to Charity: 40.9%
- Highest Percent of Gross Proceeds to Charity (single campaign): 97.22%
- Lowest Percent of Gross Proceeds to Charity (single campaign): 0.00%

- Results of Campaign with Highest Gross:
Xentel, Inc., on behalf of The Veterans Fund, Inc. (4/19/02-3/30/03)
Gross Proceeds: \$3,055,032.78
Expenses: \$2,593,777.87
Net to The Veterans Fund, Inc.: \$461,254.91
Percent of Gross realized by The Veterans Fund, Inc.: 15.10%

- Registered Charities – 2,407
- Registered Paid Solicitors – 69
 - Solicitation Notices Filed – 275
 - Campaign Reports Filed - 74
- Registered Professional Fundraising Consultants - 23

Note: results are a mixture of Colorado-specific and national campaigns. To determine if a particular campaign represents Colorado-specific or national results, see the financial report for that particular solicitation campaign.

INTRODUCTION

According to data filed with the Secretary of State's office, paid solicitors conducting charitable solicitation campaigns in Colorado collected over \$21 million in donations on behalf of their clients in 2003. Of this total, \$8.6 million reached the charitable organizations after expenses for the campaigns were deducted, which represents 40.9% of the total donations. \$12.5 million in total fundraising expenses represents 59.1% of total donations. This probably is news to most Colorado residents, who until now have lacked access to such basic information concerning charitable solicitations in Colorado.

Charitable organizations use a variety of methods to raise funds to support their missions. The one many think of first (contracting with a paid solicitor), is used by a relatively small number of charities, but these direct mail, radio, and telemarketing campaigns have a big public impact. The 2003 Annual Report on Charitable Solicitations sheds light on these campaigns for the first time, so Colorado residents can finally see where their donations go.

The report covers the period from May 9, 2002 - November 30, 2003, the first period for which solicitation campaign financial reports are available since the launch of a new charities registration program. It is based on the results of 74 solicitation campaign financial reports.

In addition to the information provided in this report, the Secretary of State's electronic charities database contains annually updated disclosure information filed by 2,409 charitable organizations, 69 paid solicitors, and 23 professional fundraising consultants. These registration statements include basic identifying information on all registered entities, such as the entity's location, legal form and date of formation, and executive personnel. In addition, charitable organizations list their charitable purpose, directors, and tax-exempt status, and they file annual financial statements listing revenues and expenses. Consumers are encouraged to consult these registration statements in addition to the annual survey of professional fundraising campaigns. Additional information can be requested from a charitable organization directly. For example, the organization may publish its own annual report containing a detailed financial statement and other educational material concerning its mission and program services. Most charitable organizations registered with the Secretary of State also file federal Form 990 or Form 990-EZ annual information returns. If so, they are required by law to provide a copy of such forms as well as a copy of their IRS tax-exempt application upon request.

Collectively, these sources of information help answer one of the most frequently asked questions among potential donors – where does the donation go? But the public disclosure information would be of even greater value to Colorado residents if more charities were registered as required by law with the Secretary of State's office. It is estimated that barely half of the charitable organizations subject to the registration requirements have registered to date.

PURPOSE OF THE REPORT

The purpose of the 2003 Annual Report on Charitable Giving is to provide an important new source of information to consumers who are considering making donations to charitable organizations. It is a survey of fundraising activities conducted by professional fundraisers on behalf of charitable organizations registered to solicit contributions in Colorado, and is required by Title 6, Article 16 of the Colorado Revised Statutes, the Colorado Charitable Solicitations Act.

Thousands of charitable organizations in Colorado provide vital services not otherwise provided by government or the private sector, and the vast majority of these organizations are pursuing their missions with tremendous dedication and integrity. The goal of the charities registration program and the annual report is to increase the confidence of potential donors in their giving decisions, which will lead to increased donations for charitable organizations as they struggle to do more with less in today's economy. The registration program and annual report are also intended to assist charitable organizations in making informed decisions when contracting with paid solicitors.

THE COLORADO CHARITABLE SOLICITATIONS ACT

Title 6, Article 16, Colorado Revised Statutes.

The Colorado Charitable Solicitations Act applies to three broad categories of filers: charitable organizations, paid solicitors, and professional fundraising consultants. A **charitable organization** is defined as any person who is or holds himself out to be established for any benevolent, educational, philanthropic, humane, scientific, patriotic, social welfare or advocacy, public health, environmental conservation, civic, or other eleemosynary purpose, any person who operates for the benefit of the objectives of law enforcement officers, firefighters, other persons who protect the public safety, or veterans, or any person who in any manner employs a charitable appeal or an appeal which suggests that there is a charitable purpose as the basis for any solicitation. A **paid solicitor** is a person who, for monetary compensation, performs any service in which contributions will be solicited in Colorado by such compensated person or by any compensated person he or she employs to solicit for contributions. It should be noted that a director, officer, or compensated employee who is directly employed by a 501 (c) (3), (c) (4), (c) (8), (c) (10), or (c) (19) charitable organization is not considered a paid solicitor, nor is a bona fide volunteer. Fundraising activities by such persons will be reflected in the charitable organization's financial statements (which can be viewed online in the charitable database), not in the annual report on charitable solicitations, which is concerned with solicitation campaigns directed by paid solicitors. Finally, a **professional fundraising consultant** is any person, other than a bona fide officer or regular employee of a charitable organization, who is retained by a charitable organization for a fixed fee or rate under a written agreement to plan, manage, advise, consult, or prepare material for a solicitation of contributions for a charitable organization, but who does not solicit contributions or employ, procure, or engage any compensated person to solicit contributions.

Professional fundraising consultants do not need to register unless they will have custody or control of contributions from a solicitation, but they are subject to other requirements concerning contracts, banking, and record-keeping. They are also obligated to provide financial reports of solicitation campaigns directly to the charitable organizations, but since they are not required to file these financial reports with the Secretary of State, their activities are not reflected in the annual report.

Paid solicitors, in addition to filing annual registration statements, must file solicitation notices before commencing a solicitation campaign, then must file a financial reports on the results of such a campaign within 90 days of its conclusion. The annual report summarizes the results of these solicitation campaigns.

THE ROLE OF THE SECRETARY OF STATE

The Secretary of State issues registration numbers to charities, paid solicitors, and professional fundraising consultants, and publishes an annual report on charitable solicitations.

When the Colorado Charitable Solicitations Act was amended in the spring of 2001, legislators designated the Secretary of State as the responsible officer for creating and maintaining an electronic charities registration program and publishing an annual report on charitable solicitations activities. Persons subject to its requirements electronically file all required documents directly on the Secretary of State's web site, and the information is immediately made available for public inspection in the charitable database. Any consumer who has questions about a charitable organization, paid solicitor, or professional fundraising consultant can review their filings from any location with a connection to the Internet. Such instant access and wide availability greatly speeds the decision-making process for potential donors and makes consumers a key ally in the Secretary of State's efforts to monitor charitable solicitations activities in Colorado.

Each registrant is assigned a registration number, the status of which may change depending on whether or not its filings are up-to-date, whether is still active, or whether it has been subject to disciplinary action. Consumers can easily determine whether or not a charitable organization, paid solicitor, or professional fundraising consultant is properly registered and has filed all the necessary reports in a timely manner. With this new program, it is possible to defend oneself against an unscrupulous telemarketer by simply asking for the caller's registration number and confirming the entity's status on the web site. If it is not registered, insist that it register or explain why it is not subject to the registration requirements before considering making a donation.

Bearing in mind that most charitable organizations have honest intentions, engage in perfectly legal professional fundraising campaigns that conform with industry standards, and provide vital, effective services to our communities, if you have any doubts about a particular solicitor's representation (pitch), or if you have any other concerns about the activities of a charitable organization, paid solicitor, or professional fundraising consultant, you can lodge a complaint with the Secretary of State on the web site, by

email to charitable@sos.state.co.us, or by calling the Charitable Solicitations Section of the Licensing Division at (303) 894-2200. Depending on the nature of the complaint, the Secretary of State may have authority to take direct action, or she can refer the case to the Attorney General or a district attorney for appropriate action.

PUTTING THE INFORMATION TO USE

The information in the annual report provides important clues as to whether or not donations solicited by professional fundraisers are being used as donors intended. While most donors understand that fundraising entails costs, many are not aware of the amount of those costs for a particular solicitation campaign, nor do they have an objective standard in mind.

It may help to know that the **BBB Wise Giving Alliance**, affiliated with the Council of Better Business Bureaus, has established a set of non-binding Standards of Charitable Accountability as a guide to evaluating the efficiency of fundraising campaigns. According to its web site, The Standards for Charity Accountability were developed with professional and technical assistance from representatives of small and large charitable organizations, the accounting profession, grant making foundations, corporate contributions officers, regulatory agencies, research organizations and the Better Business Bureau system. The BBB Wise Giving Alliance also commissioned significant independent research on donor expectations to ensure that the views of the general public were reflected in the standards. Some of the key standards that may interest potential donors include:

- ❑ With respect to an organization's finances, charities should spend at least 65% of total expenses on program activities, i.e., Total Program Service Expenses divided by Total Expenses should be at least 65%.
- ❑ Charities should spend no more than 35% of related contributions on fund raising, i.e., Total Fund Raising Expenses divided by Total Related Contributions should be no more than 35%. Related contributions include donations, legacies, and other gifts received as a result of fund raising efforts.
- ❑ Charities should avoid accumulating funds that could be used for current program activities. To meet this standard, the charity's unrestricted net assets available for use should not be more than three times the size of the past year's expenses or three times the size of the current year's budget, whichever is higher.
- ❑ Make available to all, on request, complete annual financial statements prepared in accordance with generally accepted accounting principles.
- ❑ Include in the financial statements a breakdown of expenses (e.g., salaries, travel, postage, etc.) that shows what portion of these expenses was allocated to program, fund raising, and administrative activities.

- ❑ Accurately report the charity's expenses, including any joint cost allocations, in its financial statements. For example, audited or un-audited statements which inaccurately claim zero fund raising expenses or otherwise understate the amount a charity spends on fund raising, and/or overstate the amount it spends on programs will not meet this standard.

The **American Institute of Philanthropy (AIP)** is another well-known charity watchdog that makes very similar recommendations, including:

- ❑ A charity should spend 60% or more of its Total Expenses on its charitable programs, with the remaining percentage being spent on Fundraising and General Administration.
- ❑ It should not cost more than \$35 to raise \$100 of funds. In other words, Total Fundraising Expenses divided by Total Related Contributions should be no more than 35%. AIP defines *related* contributions as money that is brought in as a result of fundraising activities. AIP is critical of charities that erroneously compare their cost to raise money with Total Income, which according to AIP can include patient revenue, investment income, sales proceeds and other items that are not affected by fundraising outlays. This faulty comparison often makes a charity's fundraising efficiency appear better than it actually is.
- ❑ AIP examines a charity's reserves of available assets to determine how long it could continue to operate at current levels without any additional fundraising. AIP defines a charity's "years of available assets" as funds currently available for the charity's use, including investments that the charity has set aside as a reserve but could choose to spend if it wanted to do. It recommends a reserve of less than three years and gives a failing grade to the "least needy" groups with reserves of more than five years, believing that the public's donations are most urgently needed by charities that do not have large reserves of available assets.

The Secretary of State has provided links to the Wise Giving Alliance, the American Institute of Philanthropy, and other organizations that rate charitable organizations later in this report. These frequently-cited industry standards for evaluating charities are very useful tools, and they are an important part of the picture to be sure, but such attempts to objectively measure the efficiency of charitable organizations should be placed in context. Here are some questions a person might ask that could provide more perspective to an individual fundraising campaign: Is the purpose of the campaign simply to raise as much money as possible, to acquire new donors for the future, to reinstate lapsed donors, or is it for some other purpose, which is merely a part of the overall fundraising strategy? Does the solicitation campaign directly serve some other program purpose of the charity beyond the raising of funds in this particular solicitation campaign? Are there other sources of revenue? Has the organization conducted similar campaigns in the past? Is this a newly-created organization? Are there donor restrictions on the use of funds, exceptional bequests, or a stigma associated with a cause and environmental or political events beyond an organization's control? Moreover, a charity's total fundraising costs

may not resemble those of a particular campaign directed by a paid solicitor, so it is important to view all of the charity's financial information. The information in the annual report -- when considered alongside the information in a charitable organization's registration statement -- can provide valuable insights, though, and consistently high fundraising costs may be a cause for concern and warrant a closer look by donors.

TIPS ON WISE GIVING

In a tight economy, it is more important than ever to be informed and cautious when considering your charitable giving options. Unscrupulous solicitors rely on the fact that many donors do not monitor the use of their donations, so they never become aware of the fact that their generous and heart-felt contributions may have been wasted. Your charitable contributions should count, and charitable organizations should not need to worry that their contributions may be impacted by donor uncertainty. Reputable charities welcome questions from potential donors, so don't hesitate to ask.

So what should you know before donating to a charitable organization?

Naturally, donors want to know whether or not the charitable organization is fulfilling its charitable purpose in an effective manner through its program services and/or educational activities. While this question cannot always be answered simply by consulting the annual report or an entity's registration statements with the Secretary of State, certain basic information can go a long way toward reassuring you of an organization's ability to carry out its mission.

- ❑ First, you should confirm that the charity (and/or paid solicitor) is registered with the Secretary of State by asking for the registration number. If a paid solicitor is calling on behalf of a charitable organization, ask for *both* registration numbers.
- ❑ Check the charity's disclosure and financial statements at www.sos.state.co.us before donating.
- ❑ If it's important to you that your donation be tax-deductible, you should confirm the organization's tax-exempt status, because donations are potentially tax-deductible only to specific types of tax-exempt organizations (**see Appendix**). Unlike organizations exempt under section 501(c)(3), organizations exempt under sections 501(c)(4) through (c)(9), in most cases, are not eligible to receive tax-deductible contributions. Do not be misled by the mere disclosure of a federal employer identification number (FEIN). Any organization can apply for a FEIN without ever applying to the IRS for tax-exempt status; by itself, this information is meaningless.
- ❑ How much of your donation actually goes to the charitable organization? The annual report details the results of each completed solicitation campaign conducted by paid solicitors, so potential donors can see the gross proceeds, an itemization of expenses, and the percentage of gross proceeds retained by the

charity for a particular campaign. To see overall fundraising expenses and contributions, consult the charitable organization's annual financial summary.

- ❑ Request printed material that describes the charity's programs, details how it uses its money, and lists its address and phone number. Be wary if the charity does not want to provide information about its programs and finances. Reputable charities will gladly provide the information requested.
- ❑ Watch out for charities with names that sound similar to well-known organizations. Sometimes these sound-alike names are simply intended to confuse donors.
- ❑ Do not pay in cash – donate by check made payable to the charity.
- ❑ If you feel uncomfortable, simply say, "No thank you."

CHARITY AND FUNDRAISING STATISTICS

According to IRS records, there were over 1.4 million tax-exempt organizations in 2002, 909,574 of which were 501(c)(3) charitable organizations. While all of these organizations are tax-exempt, contributions to them are not necessarily tax-deductible for the donor (see Appendix).

The IRS Business Master File Listing lists 24,504 nonprofit organizations in Colorado that have applied for federal tax-exempt status, of which 16,461 are 501(c)(3) charitable organizations.

According to the Colorado Secretary of State's Corporation Master File Summary, there were 31,981 domestic nonprofits and 879 foreign nonprofits in good standing as of Dec. 1, 2003.

The Charitable Solicitations Section conservatively estimates that 3,000-4,000 charitable organizations should be registered with the Secretary of State to solicit contributions, but as of Nov. 30, 2003, only 2,409 had registered, and far fewer had renewed those registrations as required by law.

According to *Giving USA* -- an annual report compiled by the American Association of Fundraising Counsel Trust for Philanthropy -- charitable giving in inflation-adjusted dollars more than doubled between 1992 and 2002, to \$241 billion, which represents 2.3 percent of gross domestic product. Over the same period, the number of private foundations nearly doubled, while their inflation-adjusted assets increased from \$177 billion to \$477 billion. (Philanthropy News Digest, Nov. 18, 2003).

According to the Chronicle of Philanthropy annual survey, donations to the 400 largest charities fell 1.2% percent in 2002 to \$46.9 billion from \$47.5 billion in 2001. This was the first decrease in 12 years. Gifts to the top 400 charities accounted for nearly 20% of the \$241 billion to all U.S. charities in 2002. Nearly 90 percent of donations come from individuals, with the rest coming from foundations and companies.

Eighty-nine percent of households contributed to charities in 2000, and the average contributing household gave \$1,620, or 3.1 percent of household income. (2000 Independent Sector Survey).

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RESOURCES

Colorado Secretary of State - Charitable Solicitations Section, (303) 894-2200

Colorado Attorney General, 1-800-222-4444

GuideStar – www.guidestar.org

Federal Trade Commission - www.ftc.gov/bcp/online/edcams/charityfraud/index.html

Internal Revenue Service – www.irs.gov, 1-877) 829-5500

Charity Evaluations

Wise Giving Alliance – www.give.org

American Institute of Philanthropy - www.charitywatch.org

Charity Navigator – www.charitynavigator.org

Ministry Watch - <http://www.ministrywatch.com>

Evangelical Council for Financial Accountability – www.ecfa.org

Association of Fundraising Professionals

Ethical Principles and Standards of Practice -

www.afpnet.org/tier3_cd.cfm?folder_id=897&content_item_id=1068

THE TABLES

(1) Distribution of Solicitation Campaigns

This chart shows what percentage of all solicitation campaigns fell within certain bands of “percentage of gross proceeds retained by charity.”

(2) Paid Solicitor Summary

Aggregates all campaigns for which a particular solicitor has filed a solicitation campaign financial report. Shows gross collected, total expenses, average percent to charity, lowest percentage of gross proceeds to charity, highest percentage of gross proceeds to charity. “Average percent to charity” is calculated by adding the “percent to charity” figures for each campaign conducted by that particular paid solicitor, then dividing by the number in the “Number of Campaigns” column. The “Clients” column includes charities on whose behalf solicitation notices were filed from May 9, 2002 – Nov. 30, 2003, regardless of whether or not campaign reports have been filed yet.

(3) Solicitation Campaigns Sorted by Paid Solicitor

Results of each individual solicitation campaign for which a campaign report was filed. Sorted by paid solicitor. Lists campaign dates, gross proceeds, expenses, net to charity, percentage of gross proceeds to charity.

(4) Solicitation Campaigns Sorted by Charitable Organization

Results of each individual solicitation campaign for which a campaign report was filed. Sorted by charitable organization. Lists campaign dates, gross proceeds, expenses, net to charity, percentage of gross proceeds to charity.

(5) Solicitation Campaigns Sorted by Percent to Charity

Results of each individual solicitation campaign for which a campaign report was filed. Sorted by “percent to charity.” Lists campaign dates, gross proceeds, expenses, net to charity, percentage of gross proceeds to charity.

Note: Names are displayed in tables exactly as entered by the organizations.

Table 1. Distribution of Solicitation Campaigns
 Campaign Reports Filed Between 05/09/02 12:00 AM, 11/30/03 11:59 PM

Percent to Charity	Number of Campaigns	Percent of Campaigns	Gross Proceeds	Percent of Total Funds Raised	Net to Charity	Percent of Total Net Amount
90% or more	3	4.05%	\$2,244,348.00	10.63%	\$2,179,312.11	25.24%
80-89%	0	0.00%				
70-79%	8	10.81%	\$3,280,154.51	15.53%	\$2,365,081.20	27.39%
60-69%	5	6.76%	\$955,401.35	4.52%	\$625,241.17	7.24%
50-59%	8	10.81%	\$2,146,500.10	10.17%	\$1,104,377.14	12.79%
40-49%	4	5.41%	\$290,744.06	1.38%	\$130,391.15	1.51%
30-39%	7	9.46%	\$1,280,767.32	6.07%	\$393,168.85	4.55%
20-29%	6	8.11%	\$3,112,418.69	14.74%	\$706,963.70	8.19%
10-19%	27	36.49%	\$7,533,031.34	35.68%	\$1,119,295.11	12.96%
0-9% or Less	6	8.11%	\$271,517.46	1.29%	\$11,506.03	0.13%
	74	100.00%	\$21,114,882.83	100.00%	\$8,635,336.46	100.00%

Table 2. Paid Solicitor Summary

Campaign Reports Filed Between 05/09/02 12:00 AM, 11/30/03 11:59 PM

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	D/B/A SUPPORT SERVICES	\$113,048.78	\$67,740.61	63.13%	57.04%	69.21%	2	GAMMA PHI BETA FOUNDATION INC.
BEE, L.C. Reg. No. 20023003079 6849 OLD DOMINION DRIVE, SUITE 315 MCLEAN, VA 22101 816-472-9000	N/A	\$131,959.06	\$63,061.47	47.79%	47.79%	47.79%	1	THE ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR THE ERADICATI
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	CDG LLC, CDG, CIVIC, CIVIC LLC	\$1,366,366.00	\$199,574.00	22.74%	12.00%	59.44%	5	CANCER FUND OF AMERICA INC., CHILDREN'S CHARITY FUND INC, COLORADO STATE FRATERNAL ORDER OF POLICE, DENVER SHERIFF LODGE 27 FRATERNAL ORDER OF POLICE, DISABLED VETERANS ASSOCIATION
COMMUNITY SAFETY, LLC Reg. No. 20023003560 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 559-4000	N/A	\$280,971.55	\$40,419.01	14.39%	14.39%	14.39%	1	COLORADO STATE FIRE FIGHTERS ASSOCIATION
DIALAMERICA MARKETING, INC. Reg. No. 20023003447 960 MACARTHUR BLVD MAHWAH, NJ 07495 201-327-0200	N/A	\$37,365.00	\$7,019.00	18.78%	18.78%	18.78%	1	MOTHERS AGAINST DRUNK DRIVING
FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	N/A	\$2,244,843.00	\$1,216,619.00	60.41%	50.26%	70.56%	2	CITIZENS AGAINST GOVERNMENT WASTE, COLONIAL WILLIAMSBURG FOUNDATION, MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA INC., NARAL PRO-CHOICE AMERICA, NATIONAL TRUST FOR HISTORIC PRESERVATION IN THE UNITED STATES, NATIONAL WILDLIFE FEDERATION, PLANNED PARENTHOOD ACTION FUND INC., PLANNED PARENTHOOD FEDERATION OF AMERICA INC., PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION INC., THE AMERICAN HUMANE ASSOCIATION, THE METROPOLITAN MUSEUM OF ART, UNITED STATES FUND FOR UNICEF, VIETNAM VETERANS OF AMERICA FOUNDATION

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
IDC, LTD Reg. No. 20023004373 2500 PASEO VERDE HENDERSON, NV 89074 702-450-1000	N/A	\$2,046,889.00	\$1,990,078.91	97.22%	97.22%	97.22%	1	THE ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	N/A	\$220,235.85	\$102,434.85	36.57%	0.00%	96.92%	10	AMERICA'S SECOND HARVEST, AMERICAN DIABETES ASSOCIATION, AMERICAN HEART ASSOCIATION INC., AMERICAN INSTITUTE FOR CANCER RESEARCH, AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS, CATHOLIC MEDICAL MISSION BOARD, CHRISTIAN ADVOCATES SERVING EVANGELISM INC., COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE INC., CORAL RIDGE MINISTRIES MEDIA INC., DUCKS UNLIMITED INC., EASTER SEALS INC., INTERNATIONAL FELLOWSHIP OF CHRISTIANS AND JEWS INC., KIDS WISH NETWORK INC., NATIONAL MULTIPLE SCLEROSIS SOCIETY, NATIONAL WILDLIFE FEDERATION, PROMISE KEEPERS, SAVE THE CHILDREN FEDERATION INC., THE ARTHRITIS FOUNDATION, USA SHOOTING INC., WORLD WILDLIFE FUND INC.
JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	CAMPAIGN PROCESSING CENTER, CHARITABLE GIFT SERVICES, CHARITABLE NON-PROFIT SERVICES, DONOR RESPONSE CENTER	\$210,555.00	\$60,237.95	26.22%	20.00%	30.00%	3	CANCER FEDERATION INC., CHILDHOOD LEUKEMIA FOUNDATION INC., FIND THE CHILDREN, KIDS WISH NETWORK INC., MULTIPLE SCLEROSIS FOUNDATION
JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	N/A	\$906,950.79	\$133,472.47	14.22%	11.99%	14.97%	4	CHILDREN'S CHARITY FUND INC, COLORADO POLICE PROTECTIVE ASSOCIATION, FIREFIGHTERS CHARITABLE FOUNDATION INC., JUNIOR POLICE ACADEMY, NATIONAL CHILDREN'S LEUKEMIA FOUNDATION, POLICE PROTECTIVE FUND, VIETNOW NATIONAL HEADQUARTERS
LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	N/A	\$142,922.00	\$10,288.00	9.93%	7.00%	12.80%	3	INTERNATIONAL NARCOTIC ENFORCEMENT OFFICERS ASSOCIATION, INTERNATIONAL UNION OF POLICE ASSOCIATIONS AFL-CIO, THE COMMITTEE FOR MISSING CHILDREN INC.

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	N/A	\$2,487,695.00	\$706,196.00	60.75%	21.74%	79.37%	5	AMERICAN LEPROSY MISSIONS INC., CATHOLIC MEDICAL MISSION BOARD, COLORADO RIGHT TO LIFE COMMITTEE, CONCERNED WOMEN FOR AMERICA, COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE INC., FAMILY LIFE BROADCASTING SYSTEM, FOOD FOR THE HUNGRY INC., GOSPEL COMMUNICATIONS INTERNATIONAL INC., HOLT INTERNATIONAL CHILDREN'S SERVICES INC., JEWISH VOICE MINISTRIES INTERNATIONAL, LIFE ISSUES INSTITUTE INC., MAP INTERNATIONAL INC., MERCY CORPS, NATIONAL RIGHT TO LIFE COMMITTEE INC., PIONEER CLUBS, PROMISE KEEPERS, THE RUTHERFORD INSTITUTE
MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	N/A	\$33,061.00	\$3,917.55	11.67%	11.33%	12.01%	2	GLENWOOD SPRINGS POLICE DEPARTMENT CRIME PREVENTION, KIWANIS CLUB OF STERLING, SUBSTANCE ABUSE PREVENTION PROGRAM
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	MPI	\$754,337.13	\$105,967.37	14.58%	10.00%	19.94%	5	AURORA POLICE ASSOCIATION, COLORADO POLICE PROTECTIVE ASSOCIATION, FIREFIGHTERS CHARITABLE FOUNDATION INC., NATIONAL NARCOTIC OFFICERS' ASSOCIATIONS' COALITION, OPERATION LOOKOUT NATIONAL CENTER FOR MI
MKTG TELESERVICES, INC. Reg. No. 20023003397 101 CONTINENTAL BLVD., SUITE 400 EL SEGUNDO, CA 902454512 310-760-0770	N/A	\$566,890.00	\$367,861.07	64.89%	64.89%	64.89%	1	COLORADO MUSEUM OF NATURAL HISTORY
MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	MP CONSULTING	\$309,937.00	\$48,712.02	15.68%	15.35%	16.02%	2	DENVER JUNIOR CHAMBER OF COMMERCE, DENVER SHERIFFS UNION, LITTLETON FIREFIGHTER ASSOCIATION LOCAL 2086

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	N/A	\$4,351,602.38	\$2,318,481.30	38.31%	0.82%	72.72%	11	AMERICAN CIVIL LIBERTIES UNION INC., AMNESTY INTERNATIONAL OF THE U.S.A. INC., BRADY CAMPAIGN TO PREVENT GUN VIOLENCE, BRADY CENTER TO PREVENT GUN VIOLENCE, CHRISTIAN APPALACHIAN PROJECT INC., COMMON CAUSE, DORIS DAY ANIMAL LEAGUE, EARTHJUSTICE, ENVIRONMENTAL DEFENSE INC., INTERNATIONAL CAMPAIGN FOR TIBET INC., MOTHERS AGAINST DRUNK DRIVING, NATIONAL AUDUBON SOCIETY INC., NATIONAL PARKS CONSERVATION ASSOCIATION, PUBLIC CITIZEN INC., SOUTHERN POVERTY LAW CENTER INC., THE WILDERNESS SOCIETY, UNITED STATES SKI TEAM FOUNDATION, WORLD WILDLIFE FUND INC.
PUBLIC SAFETY COUNCIL, LLP Reg. No. 20023003544 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 509-0400	N/A	\$274,288.50	\$50,697.33	18.48%	18.48%	18.48%	1	COLORADO LAW ENFORCEMENT OFFICERS' ASSOCIATION
R&W PUBLIC RELATIONS AND MANAGEMENT, INC. Reg. No. 20023004574 3415 VAN TEYLINGEN DR #202 COLORADO SPRINGS, CO 80917 719-495-8154	W L MANAGEMENT INC.	\$18,820.46	\$1,275.00	6.77%	6.77%	6.77%	1	SEARCH DOG NETWORK
SHARE GROUP, INC. Reg. No. 20023003067 99 DOVER ST. SOMERVILLE, MA 02144 617-629-4500	SHARE GROUP INC.	\$44,520.00	\$32,190.00	72.30%	72.30%	72.30%	1	AFS-USA INC., AMERICAN CIVIL LIBERTIES UNION INC., AMERICAN FARMLAND TRUST, AMERICAN FOUNDATION FOR AIDS RESEARCH, AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS, BRADY CAMPAIGN TO PREVENT GUN VIOLENCE, BREAD FOR THE WORLD INC., CHILDREN INTERNATIONAL, ENVIRONMENTAL DEFENSE INC., HUMAN RIGHTS CAMPAIGN INC., NATIONAL GAY & LESBIAN TASK FORCE, NATIONAL WILDLIFE FEDERATION, NATIVE AMERICAN RIGHTS FUND, PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC., PLANNED PARENTHOOD ACTION FUND INC., PLANNED PARENTHOOD FEDERATION OF AMERICA INC., PLANNED PARENTHOOD OF THE ROCKY MOUNTAINS INC., THE ADIRONDACK COUNCIL, THE UNION OF CONCERNED SCIENTISTS INC., THE WILDERNESS SOCIETY, WORLD WILDLIFE FUND INC.

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	N/A	\$110,423.00	\$54,292.75	30.61%	0.00%	61.21%	2	AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS, AMNESTY INTERNATIONAL OF THE U.S.A. INC., AOPA AIR SAFETY FOUNDATION, BRADY CAMPAIGN TO PREVENT GUN VIOLENCE, CATHOLIC CHARITIES USA, COMMON CAUSE, EARTHJUSTICE, ENVIRONMENTAL DEFENSE INC., FOUNDATION FOR NATIONAL PROGRESS, HUMAN RIGHTS CAMPAIGN INC., INTERNATIONAL RESCUE COMMITTEE INC., NOW LEGAL DEFENSE AND EDUCATION FUND, PEOPLE FOR THE AMERICAN WAY, PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS INC., PLANNED PARENTHOOD ACTION FUND INC., PLANNED PARENTHOOD FEDERATION OF AMERICA INC., PUBLIC CITIZEN FOUNDATION INC., PUBLIC CITIZEN INC., SIERRA CLUB, THE OCEAN CONSERVANCY INC.
THE HERITAGE COMPANY, INC. Reg. No. 20023005595 2402 WILDWOOD AVE., STE. 500 SHERWOOD, AR 72120 501-835-5000	AMERICAN VETERANS PUBLICATIONS, COMMUNITY SERVICE PUBLISHERS, GUARDIAN PUBLISHERS, HERITAGE CORPORATION, HERITAGE PUBLISHING COMPANY, MEDALLION PRODUCTIONS, MEDALLION PUBLICATIONS, UNITED DEAF SERVICES, YOUTH SERVICES	\$145.00	\$58.24	40.17%	40.17%	40.17%	1	84TH PROMENADE NATIONALE INC., AMERICA'S ATHLETES WITH DISABILITIES INC., CHILDREN'S WISH FOUNDATION INTERNATIONAL INC., COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE INC., MOTHERS AGAINST DRUNK DRIVING, MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA INC., SPECIAL OLYMPICS COLORADO, THE NATIONAL CHILDREN'S CANCER SOCIETY INC., VANISHED CHILDREN'S ALLIANCE
THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	N/A	\$334,727.00	\$186,967.00	56.37%	42.56%	69.19%	3	CHARLES DARWIN FOUNDATION INC., SERVICEMEMBERS LEGAL DEFENSE NETWORK, SOUTHERN POVERTY LAW CENTER INC., THE MARINE MAMMAL CENTER

Paid Solicitor	DBA's	Gross Proceeds	Net to Charity	Average Percent to Charity	Minimum Percent To Charity	Maximum Percent To Charity	Number of Campaigns	Clients
UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	N/A	\$25,891.11	\$10,774.67	47.34%	39.61%	55.08%	2	AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES INC., CONCERNED WOMEN FOR AMERICA
W L MANAGEMENT, INC. Reg. No. 20023003746 3415 VAN TEYLINGEN DR. #202 COLORADO SPRINGS, CO 80917 719-495-8154	DOUGLAS COUNTY SEARCH AND RESCUE, VFW POST 101	\$64,337.34	\$10,808.71	16.80%	16.80%	16.80%	1	DOUGLAS COUNTY SEARCH AND RESCUE TEAM INC., VFW POST 101
WORKING ASSETS ONLINE, INC. Reg. No. 20023003788 101 MARKET STREET, SUITE 700 SAN FRANCISCO, CA 94105 816-472-9000	N/A	\$197,044.00	\$188,831.00	95.83%	95.83%	95.83%	1	GROUNDSPRING.ORG
XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	N/A	\$3,839,057.88	\$657,361.18	20.06%	15.10%	25.01%	2	EL JEBEL SHRINE, FRATERNAL ORDER OF POLICE COLORADO METROPLEX, FRATERNAL ORDER OF POLICE NORTHERN COLORADO LODGE #3, THE COMMITTEE FOR MISSING CHILDREN INC., THE NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION, THE VETERANS FUND INC., UNITED STATES CEREBRAL PALSY ATHLETIC ASSOCIATION, WORLD BURN FOUNDATION OF AMERICA

Table 3. Solicitation Campaigns Sorted By Paid Solicitor

Campaign Reports Filed Between 05/09/02 12:00 AM, 11/30/03 11:59 PM

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	03/01/2003 - 05/31/2003	\$86,260.43	\$37,061.17	\$49,199.26	57.04%
ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	06/01/2003 - 07/31/2003	\$26,788.35	\$8,247.00	\$18,541.35	69.21%
BEE, L.C. Reg. No. 20023003079 6849 OLD DOMINION DRIVE, SUITE 315 MCLEAN, VA 22101 816-472-9000	THE ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR THE ERADICATI Reg. No. 20033007996 7376 WALKER ROAD FAIRVIEW, TN 37062 615-799-1002	07/15/2002 - 07/14/2003	\$131,959.06	\$68,897.59	\$63,061.47	47.79%
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	CANCER FUND OF AMERICA, INC. Reg. No. 20033008288 2223 N. 56TH STREET MESA, AZ 85215 480-654-4715	06/10/2002 - 06/09/2003	\$129,626.00	\$113,293.00	\$16,333.00	12.60%
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	06/14/2002 - 06/02/2003	\$2,669.00	\$2,266.00	\$403.00	15.10%
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	COLORADO STATE FRATERNAL ORDER OF POLICE Reg. No. 20033006753 2701 W. 84TH AVE #211 WESTMINSTER, CO 80031 303-426-1733	06/12/2002 - 06/11/2003	\$1,195,970.00	\$1,021,695.00	\$174,275.00	14.57%
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	DENVER SHERIFF LODGE 27, FRATERNAL ORDER OF POLICE Reg. No. 20033009740 1725 W. ELK PLACE DENVER, CO 80211 303-477-1863	08/08/2002 - 11/05/2002	\$8,412.00	\$3,412.00	\$5,000.00	59.44%
CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	DISABLED VETERANS ASSOCIATION Reg. No. 20033007788 20800 CENTER RIDGE ROAD LL #38 ROCKY RIVER, OH 44116 440 331-1944	08/02/2002 - 12/31/2002	\$29,689.00	\$26,126.00	\$3,563.00	12.00%
COMMUNITY SAFETY, LLC Reg. No. 20023003560 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 559-4000	COLORADO STATE FIRE FIGHTERS ASSOCIATION Reg. No. 20033009984 3489 W. 72ND AVE STE 205 WESTMINSTER, CO 80030 303-863-9817	05/09/2002 - 12/31/2002	\$280,971.55	\$240,552.55	\$40,419.01	14.39%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
DIALAMERICA MARKETING, INC. Reg. No. 20023003447 960 MACARTHUR BLVD MAHWAH, NJ 07495 201-327-0200	MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	07/01/2002 - 06/30/2003	\$37,365.00	\$30,346.00	\$7,019.00	18.78%
FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	PLANNED PARENTHOOD ACTION FUND, INC. Reg. No. 20033005037 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	09/24/2002 - 06/30/2003	\$435,411.00	\$128,198.00	\$307,213.00	70.56%
FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. Reg. No. 20033005038 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	08/23/2002 - 06/30/2003	\$1,809,432.00	\$900,026.00	\$909,406.00	50.26%
IDC, LTD Reg. No. 20023004373 2500 PASEO VERDE HENDERSON, NV 89074 702-450-1000	THE ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY Reg. No. 20033005046 3116 ACADEMY DRIVE USAF ACADEMY, CO 80840 719/472-0300	08/01/2002 - 04/30/2003	\$2,046,889.00	\$56,810.09	\$1,990,078.91	97.22%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	AMERICAN DIABETES ASSOCIATION Reg. No. 20033005176 1701 N. BEAUREGARD STREET ALEXANDRIA, VA 22311 703-549-1500	05/08/2002 - 12/31/2002	\$12,858.00	\$7,630.56	\$5,227.44	40.66%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	05/08/2002 - 12/31/2002	\$95,671.00	\$64,680.14	\$30,990.86	32.39%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	05/08/2002 - 12/31/2002	\$1,565.00	\$771.59	\$793.41	50.70%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. Reg. No. 20033005676 4500 HUGH HOWELL ROAD, SUITE 410 TUCKER, GA 30084 770-414-1404	05/08/2002 - 04/30/2003	\$73,539.26	\$16,914.03	\$56,625.23	77.00%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	10/01/2002 - 09/30/2003	\$14,376.00	\$9,811.04	\$4,564.96	31.75%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	05/08/2002 - 01/31/2003	\$18,280.59	\$14,422.57	\$3,858.02	21.10%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	07/05/2002 - 07/04/2003	\$3,316.00	\$3,380.03	(\$64.03)	0.00%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	NATIONAL WILDLIFE FEDERATION Reg. No. 20033007408 11100 WILDLIFE CENTER DRIVE RESTON, VA 20190 703-438-6000	05/08/2002 - 04/07/2003	\$415.00	\$12.80	\$402.20	96.92%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	PROMISE KEEPERS Reg. No. 20033008383 4045 PECOS STREET DENVER, CO 80211 303-964-7839	05/08/2002 - 10/31/2002	\$0.00	\$0.00	\$0.00	0.00%
INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	USA SHOOTING, INC. Reg. No. 20033004850 ONE OLYMPIC PLAZA COLORADO SPRINGS, CO 80909 719-866-4670	08/01/2002 - 07/31/2003	\$215.00	\$178.24	\$36.76	17.10%
JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	CHILDHOOD LEUKEMIA FOUNDATION, INC. Reg. No. 20033005520 1608 HIGHWAY 88 WEST BRICK, NJ 08724 732-840-7585	05/09/2002 - 05/08/2003	\$22,205.00	\$17,764.00	\$4,441.00	20.00%
JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	FIND THE CHILDREN Reg. No. 20023005624 3250 OCEAN PARK BLVD. # 333 SANTA MONICA, CA 90405 310-314-3123	05/09/2002 - 05/08/2003	\$52,941.00	\$37,766.75	\$15,174.25	28.66%
JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	MULTIPLE SCLEROSIS FOUNDATION Reg. No. 20033004781 6350 N, ANDREWS AVE FT. LAUDERDALE, FL 33309 (954) 776-6805	05/09/2002 - 05/08/2003	\$135,409.00	\$94,786.30	\$40,622.70	30.00%
JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	07/03/2002 - 07/01/2003	\$27,327.00	\$23,238.44	\$4,088.56	14.96%
JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	08/14/2002 - 08/13/2003	\$721,176.79	\$613,403.88	\$107,772.91	14.94%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	JUNIOR POLICE ACADEMY Reg. No. 20033004660 1114 WEST 7TH STREET #3 AUSTIN, TX 78703 512-476-0336	09/09/2002 - 09/08/2003	\$70,655.00	\$62,185.27	\$8,469.73	11.99%
JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	VIETNOW NATIONAL HEADQUARTERS Reg. No. 20033001897 1835 BROADWAY ROCKFORD, IL 61104 815-227-5100	07/03/2002 - 07/02/2003	\$87,792.00	\$74,650.73	\$13,141.27	14.97%
LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	INTERNATIONAL NARCOTIC ENFORCEMENT OFFICERS ASSOCIATION Reg. No. 20033007986 112 STATE ST., STE. 1200 ALBANY, NY 12207 518-463-6232	09/18/2002 - 09/17/2003	\$3,110.00	\$2,712.00	\$398.00	12.80%
LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO Reg. No. 20033007060 1421 PRINCE STREET ALEXANDRIA, VA 22314 703-549-7473	08/15/2002 - 08/14/2003	\$136,372.00	\$126,826.00	\$9,546.00	7.00%
LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	THE COMMITTEE FOR MISSING CHILDREN, INC. Reg. No. 20033003797 242 STONE MOUNTAIN STREET LAWRENCEVILLE, GA 30045 800-525-8204	05/10/2002 - 05/09/2003	\$3,440.00	\$3,096.00	\$344.00	10.00%
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	10/01/2002 - 06/30/2003	\$105,046.00	\$21,668.00	\$83,378.00	79.37%
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	FAMILY LIFE BROADCASTING SYSTEM Reg. No. 20033007455 7355 N. ORACLE RD. TUCSON, AZ 85704 520-742-6976	08/16/2002 - 07/30/2003	\$29,565.00	\$6,492.00	\$23,073.00	78.04%
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. Reg. No. 20033004853 1195 CITY VIEW EUGENE, OR 97402 541-687-2202	07/31/2002 - 07/28/2003	\$79,617.00	\$32,884.00	\$46,733.00	58.70%
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	LIFE ISSUES INSTITUTE, INC. Reg. No. 20033004778 1821 WEST. GALBRAITH RD. CINCINNATI, OH 45239 513-729-3600	10/15/2002 - 06/20/2003	\$133,110.00	\$45,370.00	\$87,740.00	65.92%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	NATIONAL RIGHT TO LIFE COMMITTEE, INC. Reg. No. 20033008213 512 10TH STREET, NW WASHINGTON, DC, DC 20004 (202)626-8816	11/18/2002 - 04/30/2003	\$2,140,357.00	\$1,675,085.00	\$465,272.00	21.74%
MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	GLENWOOD SPRINGS POLICE DEPARTMENT CRIME PREVENTION Reg. No. 20023003613 823 BLAKE AVE GLENWOOD SPRINGS, CO 81601 970-945-6551	04/21/2003 - 09/29/2003	\$25,117.00	\$22,099.45	\$3,017.55	12.01%
MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	KIWANIS CLUB OF STERLING Reg. No. 20033001834 PO BOX 1563 STERLING, CO 80751	10/17/2002 - 12/02/2002	\$7,944.00	\$7,044.00	\$900.00	11.33%
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	AURORA POLICE ASSOCIATION Reg. No. 20033001761 1010 S. JOLIET STREET AURORA, CO 80012 (303) 363-0111	07/01/2002 - 12/31/2002	\$49,527.49	\$39,650.83	\$9,876.66	19.94%
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	01/01/2002 - 12/31/2002	\$111,192.06	\$96,756.84	\$14,435.22	12.98%
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	FIREFIGHTERS CHARITABLE FOUNDATION, INC. Reg. No. 20033005317 92 BEACH STREET WESTERLY, RI 02891 401-315-0274	01/01/2002 - 12/31/2002	\$78,190.20	\$66,461.68	\$11,728.52	15.00%
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	NATIONAL NARCOTIC OFFICERS' ASSOCIATIONS' COALITION Reg. No. 20023003730 933 SOUTH GLENSHAW DRIVE WEST COVINA, CA 91790 6269603328	01/01/2002 - 12/31/2002	\$147,742.44	\$132,968.19	\$14,774.25	10.00%
MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	OPERATION LOOKOUT NATIONAL CENTER FOR MI Reg. No. 20023003964 6320 EVERGREEN WY. # 201 EVERETT, WA 98203 425-771-7335	01/01/2002 - 12/31/2002	\$367,684.94	\$312,532.22	\$55,152.72	15.00%
MKTG TELESERVICES, INC. Reg. No. 20023003397 101 CONTINENTAL BLVD., SUITE 400 EL SEGUNDO, CA 902454512 310-760-0770	COLORADO MUSEUM OF NATURAL HISTORY Reg. No. 20023006578 2001 COLORADO BOULEVARD DENVER, CO 80205 303-322-7009	10/09/2002 - 03/31/2003	\$566,890.00	\$199,028.93	\$367,861.07	64.89%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	DENVER JUNIOR CHAMBER OF COMMERCE Reg. No. 20033001201 6859 LEETSDALE #204 DENVER, CO 80224 303 455-3200	02/15/2003 - 07/30/2003	\$141,060.00	\$119,409.23	\$21,650.77	15.35%
MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	LITTLETON FIREFIGHTER ASSOCIATION LOCAL 2086 Reg. No. 20023006492 PO BOX 620786 LITTLETON, CO 80162 303-933-0239	10/21/2002 - 01/30/2003	\$168,877.00	\$141,815.75	\$27,061.25	16.02%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	AMERICAN CIVIL LIBERTIES UNION, INC. Reg. No. 20033009633 125 BROAD STREET, 18TH FL. NEW YORK, NY 10004 212-549-2500	04/10/2002 - 03/31/2003	\$201,077.00	\$140,198.26	\$60,878.74	30.28%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	AMNESTY INTERNATIONAL OF THE U.S.A. INC., Reg. No. 20033004044 322 EIGHTH AVE, 10TH FLOOR, ATT.ANDREW KHOO NEW YORK, NY 10001 212-633-4258	05/01/2002 - 04/30/2003	\$1,953,648.25	\$553,516.99	\$1,400,131.26	71.67%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	COMMON CAUSE Reg. No. 20023006087 1250 CONNECTICUT AVE., NW WASHINGTON, DC 20036 202 833-1200	01/01/2002 - 12/31/2002	\$94,610.00	\$72,497.84	\$22,112.16	23.37%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	DORIS DAY ANIMAL LEAGUE Reg. No. 20033008096 227 MASSACHUSETTS AVE., NE, STE. 100 WASHINGTON, DC 20002 202-546-1761	06/01/2002 - 05/31/2003	\$114,290.16	\$32,989.73	\$81,300.43	71.14%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	05/09/2002 - 11/14/2002	\$39,011.00	\$26,411.10	\$12,599.90	32.30%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	INTERNATIONAL CAMPAIGN FOR TIBET, INC. Reg. No. 20033007159 1825 K STREET, N.W., SUITE 520 WASHINGTON, DC 20006 202-785-1515	01/01/2002 - 12/31/2002	\$127,758.75	\$103,346.02	\$24,412.73	19.11%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	12/11/2001 - 12/10/2002	\$524,134.84	\$142,964.56	\$381,170.28	72.72%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	NATIONAL PARKS CONSERVATION ASSOCIATION Reg. No. 20023004738 1300 19TH STREET, N.W., SUITE 300 WASHINGTON, DC 20036 (202) 223-6722	02/01/2002 - 01/31/2003	\$91,283.00	\$90,533.94	\$749.06	0.82%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	SOUTHERN POVERTY LAW CENTER, INC. Reg. No. 20023004468 400 WASHINGTON AVENUE MONTGOMERY, AL 36104 334-956-8200	12/26/2001 - 11/18/2002	\$324,272.50	\$287,011.25	\$37,261.25	11.49%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	UNITED STATES SKI TEAM FOUNDATION Reg. No. 20033007786 1500 KEARNS BLVD BLDG F PARK CITY, UT 84060 435 649 9090	06/01/2002 - 05/31/2003	\$108,830.00	\$45,549.20	\$63,280.80	58.15%
PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	WORLD WILDLIFE FUND, INC. Reg. No. 20023005803 1250 24TH STREET NW WASHINGTON, DC 20037 2027789730	02/01/2002 - 01/31/2003	\$772,686.88	\$538,102.19	\$234,584.69	30.36%
PUBLIC SAFETY COUNCIL, LLP Reg. No. 20023003544 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 509-0400	COLORADO LAW ENFORCEMENT OFFICERS' ASSOCIATION Reg. No. 20033007656 6525 W. 52ND AVE ARVADA, CO 80002 303-420-4290	05/09/2002 - 12/31/2002	\$274,288.50	\$223,591.17	\$50,697.33	18.48%
R&W PUBLIC RELATIONS AND MANAGEMENT, INC. Reg. No. 20023004574 3415 VAN TEYLINGEN DR #202 COLORADO SPRINGS, CO 80917 719-495-8154	SEARCH DOG NETWORK Reg. No. 20033001001 1012 MERCURY DR. COLORADO SPRINGS, CO 80906 719-491-4716	05/01/2002 - 12/31/2002	\$18,820.46	\$17,545.46	\$1,275.00	6.77%
SHARE GROUP, INC. Reg. No. 20023003067 99 DOVER ST. SOMERVILLE, MA 02144 617-629-4500	AFS-USA, INC. Reg. No. 20023003318 198 MADISON AVENUE, 8TH FLOOR NEW YORK, NY 10016 212-299-9000	12/26/2002 - 01/31/2003	\$44,520.00	\$12,330.00	\$32,190.00	72.30%
TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	CATHOLIC CHARITIES USA Reg. No. 20033007519 1731 KING STREET ALEXANDRIA, VA 22314 703-549-1390	09/23/2002 - 09/22/2003	\$21,726.00	\$21,726.00	\$0.00	0.00%
TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	01/01/2002 - 12/31/2002	\$88,697.00	\$34,404.25	\$54,292.75	61.21%
THE HERITAGE COMPANY, INC. Reg. No. 20023005595 2402 WILDWOOD AVE., STE. 500 SHERWOOD, AR 72120 501-835-5000	COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	10/21/2002 - 06/30/2003	\$145.00	\$86.76	\$58.24	40.17%

Paid Solicitor	Charitable Organization	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	CHARLES DARWIN FOUNDATION, INC. Reg. No. 20023003459 407 N. WASHINGTON ST., SUITE 105 FALLS CHURCH, VA 22046 703-538-6833	05/28/2002 - 04/30/2003	\$139,916.00	\$43,110.00	\$96,806.00	69.19%
THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	SERVICEMEMBERS LEGAL DEFENSE NETWORK Reg. No. 20033004415 1612 K STREET NW STE 308 WASHINGTON, DC 20006 202-328-3244	05/01/2001 - 04/30/2003	\$145,782.00	\$83,738.00	\$62,044.00	42.56%
THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	THE MARINE MAMMAL CENTER Reg. No. 20033005883 MARIN HEADLANDS, 1065 FORT CRONKHITE SAUSALITO, CA 94965 415-289-7325	08/19/2002 - 12/31/2002	\$49,029.00	\$20,912.00	\$28,117.00	57.35%
UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. Reg. No. 20033010009 501 ST. JUDE PLACE MEMPHIS, TN 38105 901-578-2000	06/05/2002 - 05/04/2003	\$22,536.44	\$13,609.44	\$8,927.00	39.61%
UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	CONCERNED WOMEN FOR AMERICA Reg. No. 20033010138 1015 FIFTEENTH STREET, NW, SUITE 1100 WASHINGTON, DC 20005 (202) 488-7000	09/12/2002 - 02/28/2003	\$3,354.67	\$1,507.00	\$1,847.67	55.08%
W L MANAGEMENT, INC. Reg. No. 20023003746 3415 VAN TEYLINGEN DR. #202 COLORADO SPRINGS, CO 80917 719-495-8154	VFW POST 101 Reg. No. 20033007997 702 S. TEJON COLORADO SPRINGS, CO 80903 (719)632-2776	06/01/2002 - 05/31/2003	\$64,337.34	\$53,528.63	\$10,808.71	16.80%
WORKING ASSETS ONLINE, INC. Reg. No. 20023003788 101 MARKET STREET, SUITE 700 SAN FRANCISCO, CA 94105 816-472-9000	GROUNDSPRING.ORG Reg. No. 20033006664 PRESIDIO BUILDING, #1014 SAN FRANCISCO, CA 94129 415-561-7825	10/15/2002 - 12/31/2002	\$197,044.00	\$8,213.00	\$188,831.00	95.83%
XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	FRATERNAL ORDER OF POLICE COLORADO METROPLEX Reg. No. 20023004573 7475 DAKIN STREET DENVER, CO 80221 303-405-4888	07/01/2002 - 05/31/2003	\$784,025.10	\$587,918.83	\$196,106.27	25.01%
XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	THE VETERANS FUND, INC. Reg. No. 20033002819 P. O. BOX 150, RED HILL ROAD PORT TREVORTON, PA 17864 5703720966	04/19/2002 - 03/30/2003	\$3,055,032.78	\$2,593,777.87	\$461,254.91	15.10%
			\$21,114,882.83	\$12,479,546.38	\$8,635,336.46	

Table 4. Solicitation Campaigns Sorted By Charitable Organizations

Campaign Reports Filed Between 05/09/02 12:00 AM, 11/30/03 11:59 PM

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
AFS-USA, INC. Reg. No. 20023003318 198 MADISON AVENUE, 8TH FLOOR NEW YORK, NY 10016 212-299-9000	SHARE GROUP, INC. Reg. No. 20023003067 99 DOVER ST. SOMERVILLE, MA 02144 617-629-4500	12/26/2002 - 01/31/2003	\$44,520.00	\$12,330.00	\$32,190.00	72.30%
AMERICAN CIVIL LIBERTIES UNION, INC. Reg. No. 20033009633 125 BROAD STREET, 18TH FL. NEW YORK, NY 10004 212-549-2500	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	04/10/2002 - 03/31/2003	\$201,077.00	\$140,198.26	\$60,878.74	30.28%
AMERICAN DIABETES ASSOCIATION Reg. No. 20033005176 1701 N. BEAUREGARD STREET ALEXANDRIA, VA 22311 703-549-1500	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$12,858.00	\$7,630.56	\$5,227.44	40.66%
AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$1,565.00	\$771.59	\$793.41	50.70%
AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$95,671.00	\$64,680.14	\$30,990.86	32.39%
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. Reg. No. 20033010009 501 ST. JUDE PLACE MEMPHIS, TN 38105 901-578-2000	UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	06/05/2002 - 05/04/2003	\$22,536.44	\$13,609.44	\$8,927.00	39.61%
AMNESTY INTERNATIONAL OF THE U.S.A. INC., Reg. No. 20033004044 322 EIGHTH AVE, 10TH FLOOR, ATT.ANDREW KHOO NEW YORK, NY 10001 212-633-4258	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	05/01/2002 - 04/30/2003	\$1,953,648.25	\$553,516.99	\$1,400,131.26	71.67%
AURORA POLICE ASSOCIATION Reg. No. 20033001761 1010 S. JOLIET STREET AURORA, CO 80012 (303) 363-0111	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	07/01/2002 - 12/31/2002	\$49,527.49	\$39,650.83	\$9,876.66	19.94%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
CANCER FUND OF AMERICA, INC. Reg. No. 20033008288 2223 N. 56TH STREET MESA, AZ 85215 480-654-4715	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/10/2002 - 06/09/2003	\$129,626.00	\$113,293.00	\$16,333.00	12.60%
CATHOLIC CHARITIES USA Reg. No. 20033007519 1731 KING STREET ALEXANDRIA, VA 22314 703-549-1390	TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	09/23/2002 - 09/22/2003	\$21,726.00	\$21,726.00	\$0.00	0.00%
CHARLES DARWIN FOUNDATION, INC. Reg. No. 20023003459 407 N. WASHINGTON ST., SUITE 105 FALLS CHURCH, VA 22046 703-538-6833	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	05/28/2002 - 04/30/2003	\$139,916.00	\$43,110.00	\$96,806.00	69.19%
CHILDHOOD LEUKEMIA FOUNDATION, INC. Reg. No. 20033005520 1608 HIGHWAY 88 WEST BRICK, NJ 08724 732-840-7585	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$22,205.00	\$17,764.00	\$4,441.00	20.00%
CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/14/2002 - 06/02/2003	\$2,669.00	\$2,266.00	\$403.00	15.10%
CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	07/03/2002 - 07/01/2003	\$27,327.00	\$23,238.44	\$4,088.56	14.96%
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. Reg. No. 20033005676 4500 HUGH HOWELL ROAD, SUITE 410 TUCKER, GA 30084 770-414-1404	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 04/30/2003	\$73,539.26	\$16,914.03	\$56,625.23	77.00%
COLORADO LAW ENFORCEMENT OFFICERS' ASSOCIATION Reg. No. 20033007656 6525 W. 52ND AVE ARVADA, CO 80002 303-420-4290	PUBLIC SAFETY COUNCIL, LLP Reg. No. 20023003544 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 509-0400	05/09/2002 - 12/31/2002	\$274,288.50	\$223,591.17	\$50,697.33	18.48%
COLORADO MUSEUM OF NATURAL HISTORY Reg. No. 20023006578 2001 COLORADO BOULEVARD DENVER, CO 80205 303-322-7009	MKTG TELESERVICES, INC. Reg. No. 20023003397 101 CONTINENTAL BLVD., SUITE 400 EL SEGUNDO, CA 902454512 310-760-0770	10/09/2002 - 03/31/2003	\$566,890.00	\$199,028.93	\$367,861.07	64.89%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$111,192.06	\$96,756.84	\$14,435.22	12.98%
COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	08/14/2002 - 08/13/2003	\$721,176.79	\$613,403.88	\$107,772.91	14.94%
COLORADO STATE FIRE FIGHTERS ASSOCIATION Reg. No. 20033009984 3489 W. 72ND AVE STE 205 WESTMINSTER, CO 80030 303-863-9817	COMMUNITY SAFETY, LLC Reg. No. 20023003560 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 559-4000	05/09/2002 - 12/31/2002	\$280,971.55	\$240,552.55	\$40,419.01	14.39%
COLORADO STATE FRATERNAL ORDER OF POLICE Reg. No. 20033006753 2701 W. 84TH AVE #211 WESTMINSTER, CO 80031 303-426-1733	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/12/2002 - 06/11/2003	\$1,195,970.00	\$1,021,695.00	\$174,275.00	14.57%
COMMON CAUSE Reg. No. 20023006087 1250 CONNECTICUT AVE., NW WASHINGTON, DC 20036 202 833-1200	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	01/01/2002 - 12/31/2002	\$94,610.00	\$72,497.84	\$22,112.16	23.37%
CONCERNED WOMEN FOR AMERICA Reg. No. 20033010138 1015 FIFTEENTH STREET, NW, SUITE 1100 WASHINGTON, DC 20005 (202) 488-7000	UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	09/12/2002 - 02/28/2003	\$3,354.67	\$1,507.00	\$1,847.67	55.08%
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	10/01/2002 - 06/30/2003	\$105,046.00	\$21,668.00	\$83,378.00	79.37%
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	10/01/2002 - 09/30/2003	\$14,376.00	\$9,811.04	\$4,564.96	31.75%
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	THE HERITAGE COMPANY, INC. Reg. No. 20023005595 2402 WILDWOOD AVE., STE. 500 SHERWOOD, AR 72120 501-835-5000	10/21/2002 - 06/30/2003	\$145.00	\$86.76	\$58.24	40.17%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
DENVER JUNIOR CHAMBER OF COMMERCE Reg. No. 20033001201 6859 LEETSDALE #204 DENVER, CO 80224 303 455-3200	MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	02/15/2003 - 07/30/2003	\$141,060.00	\$119,409.23	\$21,650.77	15.35%
DENVER SHERIFF LODGE 27, FRATERNAL ORDER OF POLICE Reg. No. 20033009740 1725 W. ELK PLACE DENVER, CO 80211 303-477-1863	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	08/08/2002 - 11/05/2002	\$8,412.00	\$3,412.00	\$5,000.00	59.44%
DISABLED VETERANS ASSOCIATION Reg. No. 20033007788 20800 CENTER RIDGE ROAD LL #38 ROCKY RIVER, OH 44116 440 331-1944	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	08/02/2002 - 12/31/2002	\$29,689.00	\$26,126.00	\$3,563.00	12.00%
DORIS DAY ANIMAL LEAGUE Reg. No. 20033008096 227 MASSACHUSETTS AVE., NE, STE. 100 WASHINGTON, DC 20002 202-546-1761	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	06/01/2002 - 05/31/2003	\$114,290.16	\$32,989.73	\$81,300.43	71.14%
EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	01/01/2002 - 12/31/2002	\$88,697.00	\$34,404.25	\$54,292.75	61.21%
EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	05/09/2002 - 11/14/2002	\$39,011.00	\$26,411.10	\$12,599.90	32.30%
EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 01/31/2003	\$18,280.59	\$14,422.57	\$3,858.02	21.10%
EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	07/05/2002 - 07/04/2003	\$3,316.00	\$3,380.03	(\$64.03)	0.00%
FAMILY LIFE BROADCASTING SYSTEM Reg. No. 20033007455 7355 N. ORACLE RD. TUCSON, AZ 85704 520-742-6976	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	08/16/2002 - 07/30/2003	\$29,565.00	\$6,492.00	\$23,073.00	78.04%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
FIND THE CHILDREN Reg. No. 20023005624 3250 OCEAN PARK BLVD. # 333 SANTA MONICA, CA 90405 310-314-3123	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$52,941.00	\$37,766.75	\$15,174.25	28.66%
FIREFIGHTERS CHARITABLE FOUNDATION, INC. Reg. No. 20033005317 92 BEACH STREET WESTERLY, RI 02891 401-315-0274	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$78,190.20	\$66,461.68	\$11,728.52	15.00%
FRATERNAL ORDER OF POLICE COLORADO METROPLEX Reg. No. 20023004573 7475 DAKIN STREET DENVER, CO 80221 303-405-4888	XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	07/01/2002 - 05/31/2003	\$784,025.10	\$587,918.83	\$196,106.27	25.01%
GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	03/01/2003 - 05/31/2003	\$86,260.43	\$37,061.17	\$49,199.26	57.04%
GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	06/01/2003 - 07/31/2003	\$26,788.35	\$8,247.00	\$18,541.35	69.21%
GLENWOOD SPRINGS POLICE DEPARTMENT CRIME PREVENTION Reg. No. 20023003613 823 BLAKE AVE GLENWOOD SPRINGS, CO 81601 970-945-6551	MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	04/21/2003 - 09/29/2003	\$25,117.00	\$22,099.45	\$3,017.55	12.01%
GROUNDSPRING.ORG Reg. No. 20033006664 PRESIDIO BUILDING, #1014 SAN FRANCISCO, CA 94129 415-561-7825	WORKING ASSETS ONLINE, INC. Reg. No. 20023003788 101 MARKET STREET, SUITE 700 SAN FRANCISCO, CA 94105 816-472-9000	10/15/2002 - 12/31/2002	\$197,044.00	\$8,213.00	\$188,831.00	95.83%
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. Reg. No. 20033004853 1195 CITY VIEW EUGENE, OR 97402 541-687-2202	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	07/31/2002 - 07/28/2003	\$79,617.00	\$32,884.00	\$46,733.00	58.70%
INTERNATIONAL CAMPAIGN FOR TIBET, INC. Reg. No. 20033007159 1825 K STREET, N.W., SUITE 520 WASHINGTON, DC 20006 202-785-1515	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	01/01/2002 - 12/31/2002	\$127,758.75	\$103,346.02	\$24,412.73	19.11%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
INTERNATIONAL NARCOTIC ENFORCEMENT OFFICERS ASSOCIATION Reg. No. 20033007986 112 STATE ST., STE. 1200 ALBANY, NY 12207 518-463-6232	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	09/18/2002 - 09/17/2003	\$3,110.00	\$2,712.00	\$398.00	12.80%
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO Reg. No. 20033007060 1421 PRINCE STREET ALEXANDRIA, VA 22314 703-549-7473	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	08/15/2002 - 08/14/2003	\$136,372.00	\$126,826.00	\$9,546.00	7.00%
JUNIOR POLICE ACADEMY Reg. No. 20033004660 1114 WEST 7TH STREET #3 AUSTIN, TX 78703 512-476-0336	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	09/09/2002 - 09/08/2003	\$70,655.00	\$62,185.27	\$8,469.73	11.99%
KIWANIS CLUB OF STERLING Reg. No. 20033001834 PO BOX 1563 STERLING, CO 80751	MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	10/17/2002 - 12/02/2002	\$7,944.00	\$7,044.00	\$900.00	11.33%
LIFE ISSUES INSTITUTE, INC. Reg. No. 20033004778 1821 WEST. GALBRAITH RD. CINCINNATI, OH 45239 513-729-3600	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	10/15/2002 - 06/20/2003	\$133,110.00	\$45,370.00	\$87,740.00	65.92%
LITTLETON FIREFIGHTER ASSOCIATION LOCAL 2086 Reg. No. 20023006492 PO BOX 620786 LITTLETON, CO 80162 303-933-0239	MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	10/21/2002 - 01/30/2003	\$168,877.00	\$141,815.75	\$27,061.25	16.02%
MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	DIALAMERICA MARKETING, INC. Reg. No. 20023003447 960 MACARTHUR BLVD MAHWAH, NJ 07495 201-327-0200	07/01/2002 - 06/30/2003	\$37,365.00	\$30,346.00	\$7,019.00	18.78%
MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	12/11/2001 - 12/10/2002	\$524,134.84	\$142,964.56	\$381,170.28	72.72%
MULTIPLE SCLEROSIS FOUNDATION Reg. No. 20033004781 6350 N. ANDREWS AVE FT. LAUDERDALE, FL 33309 (954) 776-6805	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$135,409.00	\$94,786.30	\$40,622.70	30.00%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
NATIONAL NARCOTIC OFFICERS' ASSOCIATIONS' COALITION Reg. No. 20023003730 933 SOUTH GLENSHAW DRIVE WEST COVINA, CA 91790 6269603328	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$147,742.44	\$132,968.19	\$14,774.25	10.00%
NATIONAL PARKS CONSERVATION ASSOCIATION Reg. No. 20023004738 1300 19TH STREET, N.W., SUITE 300 WASHINGTON, DC 20036 (202) 223-6722	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	02/01/2002 - 01/31/2003	\$91,283.00	\$90,533.94	\$749.06	0.82%
NATIONAL RIGHT TO LIFE COMMITTEE, INC. Reg. No. 20033008213 512 10TH STREET, NW WASHINGTON, DC, DC 20004 (202)626-8816	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	11/18/2002 - 04/30/2003	\$2,140,357.00	\$1,675,085.00	\$465,272.00	21.74%
NATIONAL WILDLIFE FEDERATION Reg. No. 20033007408 11100 WILDLIFE CENTER DRIVE RESTON, VA 20190 703-438-6000	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 04/07/2003	\$415.00	\$12.80	\$402.20	96.92%
OPERATION LOOKOUT NATIONAL CENTER FOR MI Reg. No. 20023003964 6320 EVERGREEN WY. # 201 EVERETT, WA 98203 425-771-7335	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$367,684.94	\$312,532.22	\$55,152.72	15.00%
PLANNED PARENTHOOD ACTION FUND, INC. Reg. No. 20033005037 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	09/24/2002 - 06/30/2003	\$435,411.00	\$128,198.00	\$307,213.00	70.56%
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. Reg. No. 20033005038 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	08/23/2002 - 06/30/2003	\$1,809,432.00	\$900,026.00	\$909,406.00	50.26%
PROMISE KEEPERS Reg. No. 20033008383 4045 PECOS STREET DENVER, CO 80211 303-964-7839	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 10/31/2002	\$0.00	\$0.00	\$0.00	0.00%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
SEARCH DOG NETWORK Reg. No. 20033001001 1012 MERCURY DR. COLORADO SPRINGS, CO 80906 719-491-4716	R&W PUBLIC RELATIONS AND MANAGEMENT, INC. Reg. No. 20023004574 3415 VAN TEYLINGEN DR #202 COLORADO SPRINGS, CO 80917 719-495-8154	05/01/2002 - 12/31/2002	\$18,820.46	\$17,545.46	\$1,275.00	6.77%
SERVICEMEMBERS LEGAL DEFENSE NETWORK Reg. No. 20033004415 1612 K STREET NW STE 308 WASHINGTON, DC 20006 202-328-3244	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	05/01/2001 - 04/30/2003	\$145,782.00	\$83,738.00	\$62,044.00	42.56%
SOUTHERN POVERTY LAW CENTER, INC. Reg. No. 20023004468 400 WASHINGTON AVENUE MONTGOMERY, AL 36104 334-956-8200	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	12/26/2001 - 11/18/2002	\$324,272.50	\$287,011.25	\$37,261.25	11.49%
THE ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY Reg. No. 20033005046 3116 ACADEMY DRIVE USAF ACADEMY, CO 80840 719/472-0300	IDC, LTD Reg. No. 20023004373 2500 PASEO VERDE HENDERSON, NV 89074 702-450-1000	08/01/2002 - 04/30/2003	\$2,046,889.00	\$56,810.09	\$1,990,078.91	97.22%
THE COMMITTEE FOR MISSING CHILDREN, INC. Reg. No. 20033003797 242 STONE MOUNTAIN STREET LAWRENCEVILLE, GA 30045 800-525-8204	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	05/10/2002 - 05/09/2003	\$3,440.00	\$3,096.00	\$344.00	10.00%
THE MARINE MAMMAL CENTER Reg. No. 20033005883 MARIN HEADLANDS, 1065 FORT CRONKHITE SAUSALITO, CA 94965 415-289-7325	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	08/19/2002 - 12/31/2002	\$49,029.00	\$20,912.00	\$28,117.00	57.35%
THE ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR THE ERADICATI Reg. No. 20033007996 7376 WALKER ROAD FAIRVIEW, TN 37062 615-799-1002	BEE, L.C. Reg. No. 20023003079 6849 OLD DOMINION DRIVE, SUITE 315 MCLEAN, VA 22101 816-472-9000	07/15/2002 - 07/14/2003	\$131,959.06	\$68,897.59	\$63,061.47	47.79%
THE VETERANS FUND, INC. Reg. No. 20033002819 P. O. BOX 150, RED HILL ROAD PORT TREVORTON, PA 17864 5703720966	XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	04/19/2002 - 03/30/2003	\$3,055,032.78	\$2,593,777.87	\$461,254.91	15.10%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
UNITED STATES SKI TEAM FOUNDATION Reg. No. 20033007786 1500 KEARNS BLVD BLDG F PARK CITY, UT 84060 435 649 9090	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	06/01/2002 - 05/31/2003	\$108,830.00	\$45,549.20	\$63,280.80	58.15%
USA SHOOTING, INC. Reg. No. 20033004850 ONE OLYMPIC PLAZA COLORADO SPRINGS, CO 80909 719-866-4670	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	08/01/2002 - 07/31/2003	\$215.00	\$178.24	\$36.76	17.10%
VFW POST 101 Reg. No. 20033007997 702 S. TEJON COLORADO SPRINGS, CO 80903 (719)632-2776	W L MANAGEMENT, INC. Reg. No. 20023003746 3415 VAN TEYLINGEN DR. #202 COLORADO SPRINGS, CO 80917 719-495-8154	06/01/2002 - 05/31/2003	\$64,337.34	\$53,528.63	\$10,808.71	16.80%
VIETNOW NATIONAL HEADQUARTERS Reg. No. 20033001897 1835 BROADWAY ROCKFORD, IL 61104 815-227-5100	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	07/03/2002 - 07/02/2003	\$87,792.00	\$74,650.73	\$13,141.27	14.97%
WORLD WILDLIFE FUND, INC. Reg. No. 20023005803 1250 24TH STREET NW WASHINGTON, DC 20037 2027789730	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	02/01/2002 - 01/31/2003	\$772,686.88	\$538,102.19	\$234,584.69	30.36%
			\$21,114,882.83	\$12,479,546.38	\$8,635,336.46	

Table 5. Solicitation Campaigns Sorted By Percent To Charity

Campaign Reports Filed Between 05/09/02 12:00 AM, 11/30/03 11:59 PM

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
PROMISE KEEPERS Reg. No. 20033008383 4045 PECOS STREET DENVER, CO 80211 303-964-7839	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 10/31/2002	\$0.00	\$0.00	\$0.00	0.00%
EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	07/05/2002 - 07/04/2003	\$3,316.00	\$3,380.03	(\$64.03)	0.00%
CATHOLIC CHARITIES USA Reg. No. 20033007519 1731 KING STREET ALEXANDRIA, VA 22314 703-549-1390	TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	09/23/2002 - 09/22/2003	\$21,726.00	\$21,726.00	\$0.00	0.00%
NATIONAL PARKS CONSERVATION ASSOCIATION Reg. No. 20023004738 1300 19TH STREET, N.W., SUITE 300 WASHINGTON, DC 20036 (202) 223-6722	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	02/01/2002 - 01/31/2003	\$91,283.00	\$90,533.94	\$749.06	0.82%
SEARCH DOG NETWORK Reg. No. 20033001001 1012 MERCURY DR. COLORADO SPRINGS, CO 80906 719-491-4716	R&W PUBLIC RELATIONS AND MANAGEMENT, INC. Reg. No. 20023004574 3415 VAN TEYLINGEN DR #202 COLORADO SPRINGS, CO 80917 719-495-8154	05/01/2002 - 12/31/2002	\$18,820.46	\$17,545.46	\$1,275.00	6.77%
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO Reg. No. 20033007060 1421 PRINCE STREET ALEXANDRIA, VA 22314 703-549-7473	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	08/15/2002 - 08/14/2003	\$136,372.00	\$126,826.00	\$9,546.00	7.00%
NATIONAL NARCOTIC OFFICERS' ASSOCIATIONS' COALITION Reg. No. 20023003730 933 SOUTH GLENSHAW DRIVE WEST COVINA, CA 91790 6269603328	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$147,742.44	\$132,968.19	\$14,774.25	10.00%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
THE COMMITTEE FOR MISSING CHILDREN, INC. Reg. No. 20033003797 242 STONE MOUNTAIN STREET LAWRENCEVILLE, GA 30045 800-525-8204	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	05/10/2002 - 05/09/2003	\$3,440.00	\$3,096.00	\$344.00	10.00%
KIWANIS CLUB OF STERLING Reg. No. 20033001834 PO BOX 1563 STERLING, CO 80751	MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	10/17/2002 - 12/02/2002	\$7,944.00	\$7,044.00	\$900.00	11.33%
SOUTHERN POVERTY LAW CENTER, INC. Reg. No. 20023004468 400 WASHINGTON AVENUE MONTGOMERY, AL 36104 334-956-8200	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	12/26/2001 - 11/18/2002	\$324,272.50	\$287,011.25	\$37,261.25	11.49%
JUNIOR POLICE ACADEMY Reg. No. 20033004660 1114 WEST 7TH STREET #3 AUSTIN, TX 78703 512-476-0336	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	09/09/2002 - 09/08/2003	\$70,655.00	\$62,185.27	\$8,469.73	11.99%
DISABLED VETERANS ASSOCIATION Reg. No. 20033007788 20800 CENTER RIDGE ROAD LL #38 ROCKY RIVER, OH 44116 440 331-1944	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	08/02/2002 - 12/31/2002	\$29,689.00	\$26,126.00	\$3,563.00	12.00%
GLENWOOD SPRINGS POLICE DEPARTMENT CRIME PREVENTION Reg. No. 20023003613 823 BLAKE AVE GLENWOOD SPRINGS, CO 81601 970-945-6551	MIDWEST ENTERTAINMENT Reg. No. 20023003633 102 GOLF VIEW EST GLENWOOD, IA 51534 800-858-9469	04/21/2003 - 09/29/2003	\$25,117.00	\$22,099.45	\$3,017.55	12.01%
CANCER FUND OF AMERICA, INC. Reg. No. 20033008288 2223 N. 56TH STREET MESA, AZ 85215 480-654-4715	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/10/2002 - 06/09/2003	\$129,626.00	\$113,293.00	\$16,333.00	12.60%
INTERNATIONAL NARCOTIC ENFORCEMENT OFFICERS ASSOCIATION Reg. No. 20033007986 112 STATE ST., STE. 1200 ALBANY, NY 12207 518-463-6232	LAS, LLC Reg. No. 20023003648 4200 WISCONSIN AVENUE, SUITE 106-115 WASHINGTON, DC 20016214 816-472-9000	09/18/2002 - 09/17/2003	\$3,110.00	\$2,712.00	\$398.00	12.80%
COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$111,192.06	\$96,756.84	\$14,435.22	12.98%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
COLORADO STATE FIRE FIGHTERS ASSOCIATION Reg. No. 20033009984 3489 W. 72ND AVE STE 205 WESTMINSTER, CO 80030 303-863-9817	COMMUNITY SAFETY, LLC Reg. No. 20023003560 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 559-4000	05/09/2002 - 12/31/2002	\$280,971.55	\$240,552.55	\$40,419.01	14.39%
COLORADO STATE FRATERNAL ORDER OF POLICE Reg. No. 20033006753 2701 W. 84TH AVE #211 WESTMINSTER, CO 80031 303-426-1733	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/12/2002 - 06/11/2003	\$1,195,970.00	\$1,021,695.00	\$174,275.00	14.57%
COLORADO POLICE PROTECTIVE ASSOCIATION Reg. No. 20033008145 1485 KELLY JOHNSON BLVD , SUITE 230 COLORADO SPRINGS, CO 80920 719-590-9200	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	08/14/2002 - 08/13/2003	\$721,176.79	\$613,403.88	\$107,772.91	14.94%
CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	07/03/2002 - 07/01/2003	\$27,327.00	\$23,238.44	\$4,088.56	14.96%
VIETNOW NATIONAL HEADQUARTERS Reg. No. 20033001897 1835 BROADWAY ROCKFORD, IL 61104 815-227-5100	JAK PRODUCTIONS, INC. Reg. No. 20023003576 4501 CIRCLE 75 PARKWAY, SUITE E 5280 ATLANTA, GA 30339 770-612-1386	07/03/2002 - 07/02/2003	\$87,792.00	\$74,650.73	\$13,141.27	14.97%
FIREFIGHTERS CHARITABLE FOUNDATION, INC. Reg. No. 20033005317 92 BEACH STREET WESTERLY, RI 02891 401-315-0274	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$78,190.20	\$66,461.68	\$11,728.52	15.00%
OPERATION LOOKOUT NATIONAL CENTER FOR MI Reg. No. 20023003964 6320 EVERGREEN WY. # 201 EVERETT, WA 98203 425-771-7335	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	01/01/2002 - 12/31/2002	\$367,684.94	\$312,532.22	\$55,152.72	15.00%
THE VETERANS FUND, INC. Reg. No. 20033002819 P. O. BOX 150, RED HILL ROAD PORT TREVORTON, PA 17864 5703720966	XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	04/19/2002 - 03/30/2003	\$3,055,032.78	\$2,593,777.87	\$461,254.91	15.10%
CHILDREN'S CHARITY FUND, INC Reg. No. 20033005349 3412 CLARK RD # 223 SARASOTA, FL 34238 941-925-9689	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	06/14/2002 - 06/02/2003	\$2,669.00	\$2,266.00	\$403.00	15.10%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
DENVER JUNIOR CHAMBER OF COMMERCE Reg. No. 20033001201 6859 LEETSDALE #204 DENVER, CO 80224 303 455-3200	MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	02/15/2003 - 07/30/2003	\$141,060.00	\$119,409.23	\$21,650.77	15.35%
LITTLETON FIREFIGHTER ASSOCIATION LOCAL 2086 Reg. No. 20023006492 PO BOX 620786 LITTLETON, CO 80162 303-933-0239	MP CONSULTING Reg. No. 20023006080 925 W. KENYON AVE. #7 ENGLEWOOD, CO 80110 303.781.1220	10/21/2002 - 01/30/2003	\$168,877.00	\$141,815.75	\$27,061.25	16.02%
VFW POST 101 Reg. No. 20033007997 702 S. TEJON COLORADO SPRINGS, CO 80903 (719)632-2776	W L MANAGEMENT, INC. Reg. No. 20023003746 3415 VAN TEYLINGEN DR. #202 COLORADO SPRINGS, CO 80917 719-495-8154	06/01/2002 - 05/31/2003	\$64,337.34	\$53,528.63	\$10,808.71	16.80%
USA SHOOTING, INC. Reg. No. 20033004850 ONE OLYMPIC PLAZA COLORADO SPRINGS, CO 80909 719-866-4670	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	08/01/2002 - 07/31/2003	\$215.00	\$178.24	\$36.76	17.10%
COLORADO LAW ENFORCEMENT OFFICERS' ASSOCIATION Reg. No. 20033007656 6525 W. 52ND AVE ARVADA, CO 80002 303-420-4290	PUBLIC SAFETY COUNCIL, LLP Reg. No. 20023003544 13120 COUNTY ROAD 6 MINNEAPOLIS, MN 55441 (763) 509-0400	05/09/2002 - 12/31/2002	\$274,288.50	\$223,591.17	\$50,697.33	18.48%
MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	DIALAMERICA MARKETING, INC. Reg. No. 20023003447 960 MACARTHUR BLVD MAHWAH, NJ 07495 201-327-0200	07/01/2002 - 06/30/2003	\$37,365.00	\$30,346.00	\$7,019.00	18.78%
INTERNATIONAL CAMPAIGN FOR TIBET, INC. Reg. No. 20033007159 1825 K STREET, N.W., SUITE 520 WASHINGTON, DC 20006 202-785-1515	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	01/01/2002 - 12/31/2002	\$127,758.75	\$103,346.02	\$24,412.73	19.11%
AURORA POLICE ASSOCIATION Reg. No. 20033001761 1010 S. JOLIET STREET AURORA, CO 80012 (303) 363-0111	MIDWEST PUBLISHING-AZ, INC. Reg. No. 20023004038 10844 N. 23RD AVE. PHOENIX, AZ 85029 602-943-1244	07/01/2002 - 12/31/2002	\$49,527.49	\$39,650.83	\$9,876.66	19.94%
CHILDHOOD LEUKEMIA FOUNDATION, INC. Reg. No. 20033005520 1608 HIGHWAY 88 WEST BRICK, NJ 08724 732-840-7585	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$22,205.00	\$17,764.00	\$4,441.00	20.00%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
EASTER SEALS, INC. Reg. No. 20033004552 230 WEST MONROE STREET CHICAGO, IL 60606 312-726-6200	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 01/31/2003	\$18,280.59	\$14,422.57	\$3,858.02	21.10%
NATIONAL RIGHT TO LIFE COMMITTEE, INC. Reg. No. 20033008213 512 10TH STREET, NW WASHINGTON, DC, DC 20004 (202)626-8816	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	11/18/2002 - 04/30/2003	\$2,140,357.00	\$1,675,085.00	\$465,272.00	21.74%
COMMON CAUSE Reg. No. 20023006087 1250 CONNECTICUT AVE., NW WASHINGTON, DC 20036 202 833-1200	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	01/01/2002 - 12/31/2002	\$94,610.00	\$72,497.84	\$22,112.16	23.37%
FRATERNAL ORDER OF POLICE COLORADO METROPLEX Reg. No. 20023004573 7475 DAKIN STREET DENVER, CO 80221 303-405-4888	XENTEL, INC. Reg. No. 20023003935 900 SE 3RD AVENUE, SUITE 201 FT. LAUDERDALE, FL 33316 (954) 522-5200	07/01/2002 - 05/31/2003	\$784,025.10	\$587,918.83	\$196,106.27	25.01%
FIND THE CHILDREN Reg. No. 20023005624 3250 OCEAN PARK BLVD. # 333 SANTA MONICA, CA 90405 310-314-3123	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$52,941.00	\$37,766.75	\$15,174.25	28.66%
MULTIPLE SCLEROSIS FOUNDATION Reg. No. 20033004781 6350 N, ANDREWS AVE FT. LAUDERDALE, FL 33309 (954) 776-6805	JADENT INC Reg. No. 20023003296 3795 RIVER RD N. SUITE 3-C KEIZER, OR 97303 503-393-9500	05/09/2002 - 05/08/2003	\$135,409.00	\$94,786.30	\$40,622.70	30.00%
AMERICAN CIVIL LIBERTIES UNION, INC. Reg. No. 20033009633 125 BROAD STREET, 18TH FL. NEW YORK, NY 10004 212-549-2500	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	04/10/2002 - 03/31/2003	\$201,077.00	\$140,198.26	\$60,878.74	30.28%
WORLD WILDLIFE FUND, INC. Reg. No. 20023005803 1250 24TH STREET NW WASHINGTON, DC 20037 2027789730	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	02/01/2002 - 01/31/2003	\$772,686.88	\$538,102.19	\$234,584.69	30.36%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	10/01/2002 - 09/30/2003	\$14,376.00	\$9,811.04	\$4,564.96	31.75%
EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	05/09/2002 - 11/14/2002	\$39,011.00	\$26,411.10	\$12,599.90	32.30%
AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$95,671.00	\$64,680.14	\$30,990.86	32.39%
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. Reg. No. 20033010009 501 ST. JUDE PLACE MEMPHIS, TN 38105 901-578-2000	UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	06/05/2002 - 05/04/2003	\$22,536.44	\$13,609.44	\$8,927.00	39.61%
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	THE HERITAGE COMPANY, INC. Reg. No. 20023005595 2402 WILDWOOD AVE., STE. 500 SHERWOOD, AR 72120 501-835-5000	10/21/2002 - 06/30/2003	\$145.00	\$86.76	\$58.24	40.17%
AMERICAN DIABETES ASSOCIATION Reg. No. 20033005176 1701 N. BEAUREGARD STREET ALEXANDRIA, VA 22311 703-549-1500	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$12,858.00	\$7,630.56	\$5,227.44	40.66%
SERVICEMEMBERS LEGAL DEFENSE NETWORK Reg. No. 20033004415 1612 K STREET NW STE 308 WASHINGTON, DC 20006 202-328-3244	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	05/01/2001 - 04/30/2003	\$145,782.00	\$83,738.00	\$62,044.00	42.56%
THE ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR THE ERADICATI Reg. No. 20033007996 7376 WALKER ROAD FAIRVIEW, TN 37062 615-799-1002	BEE, L.C. Reg. No. 20023003079 6849 OLD DOMINION DRIVE, SUITE 315 MCLEAN, VA 22101 816-472-9000	07/15/2002 - 07/14/2003	\$131,959.06	\$68,897.59	\$63,061.47	47.79%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. Reg. No. 20033005038 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	08/23/2002 - 06/30/2003	\$1,809,432.00	\$900,026.00	\$909,406.00	50.26%
AMERICAN INSTITUTE FOR CANCER RESEARCH Reg. No. 20033005368 1759 R STREET, NW WASHINGTON, DC 20009 202-328-7744	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 12/31/2002	\$1,565.00	\$771.59	\$793.41	50.70%
CONCERNED WOMEN FOR AMERICA Reg. No. 20033010138 1015 FIFTEENTH STREET, NW, SUITE 1100 WASHINGTON, DC 20005 (202) 488-7000	UNIVISION MARKETING GROUP, INC. Reg. No. 20023005672 6 LANSING SQUARE TORONTO, FC M2J1T5	09/12/2002 - 02/28/2003	\$3,354.67	\$1,507.00	\$1,847.67	55.08%
GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	03/01/2003 - 05/31/2003	\$86,260.43	\$37,061.17	\$49,199.26	57.04%
THE MARINE MAMMAL CENTER Reg. No. 20033005883 MARIN HEADLANDS, 1065 FORT CRONKHITE SAUSALITO, CA 94965 415-289-7325	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	08/19/2002 - 12/31/2002	\$49,029.00	\$20,912.00	\$28,117.00	57.35%
UNITED STATES SKI TEAM FOUNDATION Reg. No. 20033007786 1500 KEARNS BLVD BLDG F PARK CITY, UT 84060 435 649 9090	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	06/01/2002 - 05/31/2003	\$108,830.00	\$45,549.20	\$63,280.80	58.15%
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. Reg. No. 20033004853 1195 CITY VIEW EUGENE, OR 97402 541-687-2202	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	07/31/2002 - 07/28/2003	\$79,617.00	\$32,884.00	\$46,733.00	58.70%
DENVER SHERIFF LODGE 27, FRATERNAL ORDER OF POLICE Reg. No. 20033009740 1725 W. ELK PLACE DENVER, CO 80211 303-477-1863	CIVIC DEVELOPMENT GROUP, LLC Reg. No. 20023003632 425 RARITAN CENTER PARKWAY EDISON, NJ 08837 732-512-9800	08/08/2002 - 11/05/2002	\$8,412.00	\$3,412.00	\$5,000.00	59.44%
EARTHJUSTICE Reg. No. 20023006116 426 17TH ST., 6TH FLOOR OAKLAND, CA 94612 510-550-6700	TELEFUND, INC. Reg. No. 20023003714 1800 GLENARM PLACE, STE 300 DENVER, CO 80202 617-482-6882	01/01/2002 - 12/31/2002	\$88,697.00	\$34,404.25	\$54,292.75	61.21%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
COLORADO MUSEUM OF NATURAL HISTORY Reg. No. 20023006578 2001 COLORADO BOULEVARD DENVER, CO 80205 303-322-7009	MKTG TELESERVICES, INC. Reg. No. 20023003397 101 CONTINENTAL BLVD., SUITE 400 EL SEGUNDO, CA 902454512 310-760-0770	10/09/2002 - 03/31/2003	\$566,890.00	\$199,028.93	\$367,861.07	64.89%
LIFE ISSUES INSTITUTE, INC. Reg. No. 20033004778 1821 WEST. GALBRAITH RD. CINCINNATI, OH 45239 513-729-3600	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	10/15/2002 - 06/20/2003	\$133,110.00	\$45,370.00	\$87,740.00	65.92%
CHARLES DARWIN FOUNDATION, INC. Reg. No. 20023003459 407 N. WASHINGTON ST., SUITE 105 FALLS CHURCH, VA 22046 703-538-6833	THE OUTREACH CENTER, INC. Reg. No. 20023003809 5601 HOBART STREET PITTSBURGH, PA 15217 4129214433	05/28/2002 - 04/30/2003	\$139,916.00	\$43,110.00	\$96,806.00	69.19%
GAMMA PHI BETA FOUNDATION, INC. Reg. No. 20033000646 12737 EAST EUCLID DRIVE CENTENNIAL, CO 80111 303-799-1874	ARIA COMMUNICATIONS CORPORATION Reg. No. 20023003236 717 WEST ST. GERMAIN STREET ST. CLOUD, MN 56301 320-259-5206	06/01/2003 - 07/31/2003	\$26,788.35	\$8,247.00	\$18,541.35	69.21%
PLANNED PARENTHOOD ACTION FUND, INC. Reg. No. 20033005037 434 W. 33RD STREET NEW YORK, NY 10001 212-541-7800	FACTER DIRECT LTD Reg. No. 20023003292 11500 WEST OLYMPIC BLVD., SUITE 540 LOS ANGELES, CA 90064 816-472-9000	09/24/2002 - 06/30/2003	\$435,411.00	\$128,198.00	\$307,213.00	70.56%
DORIS DAY ANIMAL LEAGUE Reg. No. 20033008096 227 MASSACHUSETTS AVE., NE, STE. 100 WASHINGTON, DC 20002 202-546-1761	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	06/01/2002 - 05/31/2003	\$114,290.16	\$32,989.73	\$81,300.43	71.14%
AMNESTY INTERNATIONAL OF THE U.S.A. INC., Reg. No. 20033004044 322 EIGHTH AVE, 10TH FLOOR, ATT.ANDREW KHOO NEW YORK, NY 10001 212-633-4258	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	05/01/2002 - 04/30/2003	\$1,953,648.25	\$553,516.99	\$1,400,131.26	71.67%
AFS-USA, INC. Reg. No. 20023003318 198 MADISON AVENUE, 8TH FLOOR NEW YORK, NY 10016 212-299-9000	SHARE GROUP, INC. Reg. No. 20023003067 99 DOVER ST. SOMERVILLE, MA 02144 617-629-4500	12/26/2002 - 01/31/2003	\$44,520.00	\$12,330.00	\$32,190.00	72.30%
MOTHERS AGAINST DRUNK DRIVING Reg. No. 20023005167 511 E. JOHN CARPENTER FREEWAY, SUITE 700 IRVING, TX 75062 (214) 744-6233	PUBLIC INTEREST COMMUNICATIONS, INC. Reg. No. 20023003736 7700 LEESBURG PIKE, SUITE 301 NORTH FALLS CHURCH, VA 22043 (703) 847-8300	12/11/2001 - 12/10/2002	\$524,134.84	\$142,964.56	\$381,170.28	72.72%

Charitable Organization	Paid Solicitor	Campaign Dates	Gross Proceeds	Expenses	Net To Charity	Percent to Charity
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. Reg. No. 20033005676 4500 HUGH HOWELL ROAD, SUITE 410 TUCKER, GA 30084 770-414-1404	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 04/30/2003	\$73,539.26	\$16,914.03	\$56,625.23	77.00%
FAMILY LIFE BROADCASTING SYSTEM Reg. No. 20033007455 7355 N. ORACLE RD. TUCSON, AZ 85704 520-742-6976	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	08/16/2002 - 07/30/2003	\$29,565.00	\$6,492.00	\$23,073.00	78.04%
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. Reg. No. 20033009871 151 ELLIS STREET ATLANTA, GA 30303 404-681-2552	MDS COMMUNICATIONS CORPORATION Reg. No. 20023003497 545 JUANITA AVENUE MESA, AZ 85210 480-752-8140	10/01/2002 - 06/30/2003	\$105,046.00	\$21,668.00	\$83,378.00	79.37%
GROUNDSPRING.ORG Reg. No. 20033006664 PRESIDIO BUILDING, #1014 SAN FRANCISCO, CA 94129 415-561-7825	WORKING ASSETS ONLINE, INC. Reg. No. 20023003788 101 MARKET STREET, SUITE 700 SAN FRANCISCO, CA 94105 816-472-9000	10/15/2002 - 12/31/2002	\$197,044.00	\$8,213.00	\$188,831.00	95.83%
NATIONAL WILDLIFE FEDERATION Reg. No. 20033007408 11100 WILDLIFE CENTER DRIVE RESTON, VA 20190 703-438-6000	INFOCISION MANAGEMENT CORPORATION Reg. No. 20023004518 325 SPRINGSIDE DRIVE AKRON, OH 44333 330-668-1400	05/08/2002 - 04/07/2003	\$415.00	\$12.80	\$402.20	96.92%
THE ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY Reg. No. 20033005046 3116 ACADEMY DRIVE USAF ACADEMY, CO 80840 719/472-0300	IDC, LTD Reg. No. 20023004373 2500 PASEO VERDE HENDERSON, NV 89074 702-450-1000	08/01/2002 - 04/30/2003	\$2,046,889.00	\$56,810.09	\$1,990,078.91	97.22%
			\$21,114,882.83	\$12,479,546.38	\$8,635,336.46	

APPENDIX

Is Your Donation Tax-Deductible?

Source: IRS Publication 557, "Tax-Exempt Status for Your Organization."

Section of 1986 Code	Description of Organization	General Nature of Activities	Application Form No.	Annual Return Required to Be Filed	Contributions Allowable
501(c)(1)	Corporations Organized Under Act of Congress (including Federal Credit Unions)	Instrumentalities of the United States	No Form	None	Yes, if made for exclusively public purposes
501(c)(2)	Title-Holding Corporation for Exempt Organization	Holding Title to Property of an Exempt Organization	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(3)	Religious, Educational, Charitable, Scientific, Literary, Testing for Public Safety, to Foster National or International Amateur Sports Competition, or Prevention of Cruelty to Children or Animals Organizations	Activities of nature implied by description of class of organization	1023	990 ¹ or 990EZ ^b , or 990-PF	Yes, generally
501(c)(4)	Civic Leagues, Social Welfare Organizations, and Local Associations of Employees	Promotion of community welfare; charitable, educational or recreational	1024	990 ¹ or 990EZ ^b	No, generally ^{2,3}
501(c)(5)	Labor, Agricultural, and Horticultural Organizations	Educational or instructive, the purpose being to improve conditions of work, and to improve products and efficiency	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(6)	Business Leagues, Chambers of Commerce, Real Estate Boards, Etc.	Improvement of business conditions of one or more lines of business	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(7)	Social and Recreation Clubs	Pleasure, recreation, social activities	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(8)	Fraternal Beneficiary Societies and Associations	Lodge providing for payment of life, sickness, accident, or other benefits to members	1024	990 ¹ or 990EZ ^b	Yes, if for certain Sec. 501(c)(3) purposes
501(c)(9)	Voluntary Employees' Beneficiary Associations	Providing for payment of life, sickness, accident, or other benefits to members	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(10)	Domestic Fraternal Societies and Associations	Lodge devoting its net earnings to charitable, fraternal, and other specified purposes. No life, sickness, or accident benefits to members	1024	990 ¹ or 990EZ ^b	Yes, if for certain Sec. 501(c)(3) purposes
501(c)(11)	Teachers' Retirement Fund Associations	Teachers' association for payment of retirement benefits	No Form ^b	990 ¹ or 990EZ ^b	No ^c
501(c)(12)	Benevolent Life Insurance Associations, Mutual Ditch or Irrigation Companies, Mutual or Cooperative Telephone Companies, Etc.	Activities of a mutually beneficial nature similar to those implied by the description of class of organization	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(13)	Cemetery Companies	Burials and incidental activities	1024	990 ¹ or 990EZ ^b	Yes, generally
501(c)(14)	State-Chartered Credit Unions, Mutual Reserve Funds	Loans to members	No Form ^b	990 ¹ or 990EZ ^b	No ^c
501(c)(15)	Mutual Insurance Companies or Associations	Providing insurance to members substantially at cost	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(16)	Cooperative Organizations to Finance Crop Operations	Financing crop operations in conjunction with activities of a marketing or purchasing association	No Form ^b	990 ¹ or 990EZ ^b	No ^c
501(c)(17)	Supplemental Unemployment Benefit Trusts	Provides for payment of supplemental unemployment compensation benefits	1024	990 ¹ or 990EZ ^b	No ^c
501(c)(18)	Employee-Funded Pension Trust (created before June 25, 1959)	Payment of benefits under a pension plan funded by employees	No Form ^b	990 ¹ or 990EZ ^b	No ^c
501(c)(19)	Post or Organization of Past or Present Members of the Armed Forces	Activities implied by nature of organization	1024	990 ¹ or 990EZ ^b	No, generally ⁴
501(c)(21)	Black Lung Benefit Trusts	Funded by coal mine operators to satisfy their liability for disability or death due to black lung disease	No Form ^b	990-BL	No ^c
501(c)(22)	Withdrawal Liability Payment Fund	To provide funds to meet the liability of employers withdrawing from a multi-employer pension fund	No Form ^b	990 or 990EZ ^b	No ^c
501(c)(23)	Veterans Organization (created before 1880)	To provide insurance and other benefits to veterans	No Form ^b	990 or 990EZ ^b	No, generally ⁴

Section of 1986 Code	Description of Organization	General Nature of Activities	Application Form No.	Annual Return Required to Be Filed	Contributions Allowable
501(c)(25)	Title-Holding Corporations or Trusts with Multiple Parents	Holding title and paying over income from property to 35 or fewer parents or beneficiaries	1024	990 or 990EZ	No
501(c)(26)	State-Sponsored Organization Providing Health Coverage for High-Risk Individuals	Provides health care coverage to high-risk individuals.	No Form ⁶	990 ¹ or 990EZ ⁸	No
501(c)(27)	State-Sponsored Workers' Compensation Reinsurance Organization	Reimburses members for losses under workers' compensation acts	No Form ⁶	990 ¹ or 990EZ ⁸	No
501(d)	Religious and Apostolic Associations	Regular business activities, Communal religious community	No Form	1065 ⁹	No ²
501(e)	Cooperative Hospital Service Organizations	Performs cooperative services for hospitals	1023	990 ¹ or 990EZ ⁸	Yes
501(f)	Cooperative Service Organizations of Operating Educational Organizations	Performs collective investment services for educational organizations	1023	990 ¹ or 990EZ ⁸	Yes
501(k)	Child Care Organization	Provides care for children	1023	990 or 990EZ ⁸	Yes
501(n)	Charitable Risk Pools	Pools certain insurance risks of 501(c)(3) organizations	1023	990 ¹ or 990EZ ⁸	Yes
521(a)	Farmers' Cooperative Associations	Cooperative marketing and purchasing for agricultural producers	1028	990-C	No
527	Political organizations	A party, committee, fund, association, etc. that directly or indirectly accepts contributions or makes expenditures for political campaigns	No Form	1120-POL ¹⁰ 990 or 990EZ ⁸	No

¹For exceptions to the filing requirement, see chapter 2 and the form instructions.

²An organization exempt under a subsection of Code sec. 501 other than 501(c)(3) may establish a charitable fund, contributions to which are deductible. Such a fund must itself meet the requirements of section 501(c)(3) and the related notice requirements of Section 508(a).

³Contributions to volunteer fire companies and similar organizations are deductible, but only if made for exclusively public purposes.

⁴Deductible as a business expense to the extent allowed by Code section 192.

⁵Deductible as a business expense to the extent allowed by Code section 194A.

⁶Application is by letter to the address shown on Form 8718. A copy of the organizing document should be attached and the letter should be signed by an officer.

⁷Contributions to these organizations are deductible only if 90% or more of the organization's members are war veterans.

⁸For limits on the use of Form 990EZ, see chapter 2 and the general instructions for Form 990EZ (or Form 990).

⁹Although the organization files a partnership return, all distributions are deemed dividends. The members are not entitled to **pass-through** treatment of the organization's income or expenses.

¹⁰Form 1120-POL is required only if the organization had taxable income as defined in IRC 527(c). For tax years beginning after June 30, 2000, a political organization that has gross receipts of \$25,000 or more for the tax year must file Form 1120-POL, even if it has no taxable income.