

Report Year	2017	2018	2019	2020		
Qtr				1st Quarter	2nd Quarter	CY 2020
Licenses	1158	1140	1081	953	953	953
Total Bingo Occasion Reported	15,778	15,430	15,091	2,812	133	2,945
Total Players Reported	1,167,536	1,122,986	1,094,795	205,735	5,884	211,619
GRAND TOTALS						
Gross Amount Wagered on Charitable Games	\$124,141,187	\$126,752,579	\$129,085,872	\$36,509,004	\$6,268,695	\$42,777,699
Profit From Charitable Games of Chance - Before Admin Fees	\$25,112,773	\$29,176,291	\$30,067,910	\$17,639,523	-\$2,040,129	\$15,637,046
Less - Fees Paid to Secretary of State	\$679,642	\$697,182	\$708,035	\$202,310	\$34,430	\$236,740
Net Profit Total (% of Amount Wagered)	20%	23%	23%	48%	-33%	37%
Charitable games Outside of Bingo Occasions						
Bar/Club Pulltab						
Gross Amount Wagered on Pulltabs	\$17,376,654	\$17,885,652	\$17,507,868	\$3,554,538	\$688,934	\$4,243,472
Less - Bar Pulltab Payouts	\$14,112,906	\$14,513,719	\$14,166,320	\$2,836,229	\$522,678	\$3,358,907
Gross Income From Bar/Club Rooms	\$3,263,748	\$3,371,933	\$3,341,548	\$718,309	\$166,256	\$884,565
Less - Total Amount Paid for Pulltab Bar Supplies	\$533,495	\$560,943	\$488,132	\$124,365	\$15,881	\$140,246
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,730,253	\$2,810,990	\$2,853,416	\$593,944	\$150,375	\$744,319
Net Profit (% of Amount Wagered)	16%	16%	16%	17%	22%	18%
Raffles						
Gross Amount Wagered on Raffles	\$26,007,771	\$29,261,280	\$29,627,906	\$16,682,335	\$4,916,973	\$21,599,308
Less - Raffle Payouts	\$9,002,479	\$8,124,253	\$9,162,138	\$1,056,284	\$4,712,166	\$5,768,450
Gross Income From Raffles	\$17,005,292	\$21,137,027	\$20,465,768	\$15,626,051	\$204,807	\$15,830,858
Less - Total Amount Claimed for Expenses	\$5,339,784	\$5,703,068	\$4,982,442	\$990,544	\$2,413,380	\$3,403,924
Net Profit Raffles - Before Admin Fees	\$11,665,508	\$15,433,959	\$15,483,326	\$14,635,507	-\$2,208,573	\$12,426,934
Net Profit Raffles (% of Amount Wagered)	45%	53%	52%	88%	-45%	58%
Progressive Raffles						
Gross Amount Wagered on Progressive Raffles	\$499,637	\$600,198	\$700,345	\$118,604	\$6,347	\$124,951
Less - Progressive Raffle Payouts	\$315,521	\$398,468	\$407,792	\$76,030	\$708	\$76,738
Gross Income From Progressive Raffles	\$184,116	\$201,731	\$292,553	\$42,574	\$5,639	\$48,213
Less - Total Amount for Expenses	\$8,229	\$7,939	\$9,614	\$4,100	\$0	\$4,100
Net Profit Progressive Raffles - Before Admin Fees	\$175,887	\$193,792	\$282,939	\$38,474	\$5,639	\$44,113
Net Profit Progressive Raffles (% of Amount Wagered)	35%	32%	40%	32%	89%	35%
Charitable Games at Bingo Occasions						
Bingo						
Gross Amount Wagered on Bingo	\$28,657,805	\$28,229,222	\$28,265,546	\$5,444,192	\$189,906	\$5,634,098
Less - Bingo Cash and Merchandise Payouts	\$22,757,653	\$22,218,537	\$21,955,952	\$4,114,232	\$171,594	\$4,285,826
Less - Bingo Expenses	\$3,450,814	\$3,436,856	\$3,414,453	\$697,260	\$35,797	\$698,180
Net Profit from Bingo	\$2,449,338	\$2,573,829	\$2,895,141	\$632,700	-\$17,485	\$650,092
Net Profit from Bingo(% of Amount Wagered)	8.5%	9.1%	10.2%	11.6%	-9.2%	11.5%
Pulltabs at Bingo Occasions						
Gross Amt Wagered on Pulltabs at Bingo	\$37,659,718	\$36,301,825	\$37,792,693	\$7,631,990	\$369,901	\$8,001,891
Less - Pulltab Payouts	\$29,209,228	\$28,053,042	\$29,261,172	\$5,841,005	\$283,968	\$6,124,973
Less: Pulltab Supplies	\$1,306,203	\$1,248,506	\$1,398,491	\$286,584	\$23,914	\$310,498
Less - Pulltab Expenses	\$4,530,424	\$4,420,939	\$4,562,596	\$977,461	\$69,726	\$991,598
Net Profit from Pulltabs	\$2,613,863	\$2,579,338	\$2,570,434	\$526,940	-\$7,707	\$574,822
Net Profit from Pulltabs (% of Amount Wagered)	6.9%	7.1%	6.8%	6.9%	-2.1%	7.2%
Progressive Pulltabs at Bingo Occasions						
Gross Amount Wagered on Progressive Pulltabs	\$4,509,342	\$5,194,736	\$5,626,126	\$1,108,681	\$34,645	\$1,143,326
Progressive Pulltab Payouts	\$3,184,771	\$3,578,148	\$3,951,512	\$775,033	\$23,807	\$798,840
Gross Profits - Progressive Pulltabs	\$1,324,571	\$1,616,588	\$1,674,614	\$333,648	\$10,838	\$344,486
Less: Prog Pulltab Supplies	\$137,707	\$166,706	\$181,877	\$44,040	\$4,950	\$48,990
Less: Other Prog Pulltab Expenses	\$544,446	\$632,502	\$680,195	\$141,993	\$6,531	\$141,682
Net Profits from Progressive Pulltabs at Bingo Occasions	\$642,418	\$817,380	\$812,542	\$147,615	-\$643	\$153,814
Net Profit from Progressive Pulltabs (% of Amount Wagered)	14%	16%	14%	13%	-2%	13%
Progressive Bingo at Bingo Occasions						
Gross Amount Wagered on Progressive Bingo	\$9,836,243	\$9,863,345	\$10,177,347	\$2,022,507	\$68,336	\$2,090,843
Gross Amount Paid on Progressive Bingo	\$5,179,859	\$5,122,114	\$5,216,660	\$1,010,141	\$40,415	\$1,050,556
Gross Profit - Progressive Bingo	\$4,656,384	\$4,741,231	\$4,960,687	\$1,012,366	\$27,921	\$1,040,287
Less: Prog Supplies	\$199,142	\$242,623	\$216,756	\$59,594	\$1,538	\$61,132

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Qtr				1st Quarter	2nd Quarter	CY 2020
Licenses	1158	1140	1081	953	953	953
Less: Other Prog Expenses	\$1,184,421	\$1,201,122	\$1,229,764	\$259,031	\$12,881	\$259,098
Net Profits from Progressive Bingo at Bingo Occasions	\$3,272,821	\$3,297,486	\$3,514,167	\$693,741	\$13,502	\$720,057
Net Profit from Progressive Bingo (% of Amount Wagered)	33%	33%	35%	34%	20%	34%
Bingo Occasion Totals						
Total Amount Wagered	\$80,663,108	\$79,589,128	\$81,861,712	\$16,207,370	\$662,788	\$16,870,158
Total Amount Paid Out as Prizes	\$60,331,511	\$58,971,841	\$60,385,296	\$11,740,411	\$519,784	\$12,260,195
Gross Income - Bingo Occasions	\$20,331,597	\$20,617,287	\$21,476,416	\$4,466,959	\$143,004	\$4,609,963
Expenses						
Total Amount Paid for Rent	\$4,477,409	\$4,472,867	\$4,448,824	\$895,530	\$46,912	\$942,442
Total Amount Paid for Security	\$312,439	\$299,587	\$280,072	\$56,913	\$2,185	\$59,098
Total Amount Paid for Bookkeeping	\$485,482	\$473,237	\$450,002	\$93,676	\$7,022	\$100,698
Total Amount Paid for Janitorial Services	\$100,867	\$89,425	\$81,149	\$13,144	\$230	\$13,374
Total Amount Paid for Supplies	\$4,333,909	\$4,356,303	\$4,626,961	\$1,016,482	\$68,586	\$974,946
Total Expenses	\$9,710,106	\$9,691,419	\$9,887,008	\$2,075,745	\$124,935	\$2,090,558
Net Profits Bingo Occasions - Before Admin Fees	\$10,621,491	\$10,925,868	\$11,589,408	\$2,391,214	\$18,069	\$2,519,405
Average Net Profit Before Admin Fees per License	\$9,172	\$9,584	\$10,721	\$2,509	\$19	\$2,644
Average Net Profits Before Admin Fees per Occasion	\$673	\$708	\$768	\$812	\$6	\$855
Average Net Profit Before Admin Fees per Player	\$9.10	\$9.73	\$10.59	\$11.30	\$0.09	\$11.91
Net Profit Bingo Occasions (% of Amount Wagered)	13%	14%	14%	15%	3%	15%