

Report Year	2017	2018	2019	2020	
Qtr				1st Quarter	CY 2020
Licenses	1158	1140	1081	919	919
Total Bingo Occasion Reported	15,778	15,430	15,004	2,356	2,356
Total Players Reported	1,167,536	1,122,986	1,090,244	173,104	173,104
GRAND TOTALS					
Gross Amount Wagered on Charitable Games	\$124,141,187	\$126,752,579	\$128,735,213	\$33,083,877	\$33,084,175
Profit From Charitable Games of Chance - Before Admin Fees	\$25,112,773	\$29,176,291	\$29,903,310	\$16,993,782	\$17,024,746
Less - Fees Paid to Secretary of State	\$679,642	\$697,182	\$706,302	\$184,255	\$184,255
Net Profit Total (% of Amount Wagered)	20%	23%	23%	51%	51%
Charitable games Outside of Bingo Occasions					
Bar/Club Pulltab					
Gross Amount Wagered on Pulltabs	\$17,376,654	\$17,885,652	\$17,489,206	\$2,753,625	\$2,753,625
Less - Bar Pulltab Payouts	\$14,112,906	\$14,513,719	\$14,153,019	\$2,172,782	\$2,172,782
Gross Income From Bar/Club Rooms	\$3,263,748	\$3,371,933	\$3,336,187	\$580,843	\$580,843
Less - Total Amount Paid for Pulltab Bar Supplies	\$533,495	\$560,943	\$488,132	\$92,878	\$92,878
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,730,253	\$2,810,990	\$2,848,055	\$487,965	\$487,965
Net Profit (% of Amount Wagered)	16%	16%	16%	18%	18%
Raffles					
Gross Amount Wagered on Raffles	\$26,007,771	\$29,261,280	\$29,466,250	\$16,413,768	\$16,414,066
Less - Raffle Payouts	\$9,002,479	\$8,124,253	\$9,137,206	\$1,015,089	\$1,015,089
Gross Income From Raffles	\$17,005,292	\$21,137,027	\$20,329,044	\$15,398,679	\$15,398,977
Less - Total Amount Claimed for Expenses	\$5,339,784	\$5,703,068	\$4,976,050	\$984,416	\$984,416
Net Profit Raffles - Before Admin Fees	\$11,665,508	\$15,433,959	\$15,352,994	\$14,414,263	\$14,414,561
Net Profit Raffles (% of Amount Wagered)	45%	53%	52%	88%	88%
Progressive Raffles					
Gross Amount Wagered on Progressive Raffles	\$499,637	\$600,198	\$700,345	\$101,185	\$101,185
Less - Progressive Raffle Payouts	\$315,521	\$398,468	\$407,792	\$59,319	\$59,319
Gross Income From Progressive Raffles	\$184,116	\$201,731	\$292,553	\$41,866	\$41,866
Less - Total Amount for Expenses	\$8,229	\$7,939	\$9,614	\$4,100	\$4,100
Net Profit Progressive Raffles - Before Admin Fees	\$175,887	\$193,792	\$282,939	\$37,766	\$37,766
Net Profit Progressive Raffles (% of Amount Wagered)	35%	32%	40%	37%	37%
Charitable Games at Bingo Occasions					
Bingo					
Gross Amount Wagered on Bingo	\$28,657,805	\$28,229,222	\$28,193,901	\$4,573,778	\$4,573,778
Less - Bingo Cash and Merchandise Payouts	\$22,757,653	\$22,218,537	\$21,895,495	\$3,455,196	\$3,455,196
Less - Bingo Expenses	\$3,450,814	\$3,436,856	\$3,406,438	\$567,762	\$536,810
Net Profit from Bingo	\$2,449,338	\$2,573,829	\$2,891,968	\$550,820	\$581,772
Net Profit from Bingo(% of Amount Wagered)	8.5%	9.1%	10.3%	12.0%	12.7%
Pulltabs at Bingo Occasions					
Gross Amt Wagered on Pulltabs at Bingo	\$37,659,718	\$36,301,825	\$37,721,126	\$6,585,483	\$6,585,483
Less - Pulltab Payouts	\$29,209,228	\$28,053,042	\$29,211,194	\$5,059,659	\$5,059,659
Less: Pulltab Supplies	\$1,306,203	\$1,248,506	\$1,393,256	\$237,865	\$237,865
Less - Pulltab Expenses	\$4,530,424	\$4,420,939	\$4,554,896	\$817,484	\$772,917
Net Profit from Pulltabs	\$2,613,863	\$2,579,338	\$2,561,780	\$470,475	\$515,042
Net Profit from Pulltabs (% of Amount Wagered)	6.9%	7.1%	6.8%	7.1%	7.8%

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Progressive Pulltabs at Bingo Occasions					
Gross Amount Wagered on Progressive Pulltabs	\$4,509,342	\$5,194,736	\$5,626,126	\$972,471	\$972,471
Progressive Pulltab Payouts	\$3,184,771	\$3,578,148	\$3,951,512	\$675,241	\$675,241
Gross Profits - Progressive Pulltabs	\$1,324,571	\$1,616,588	\$1,674,614	\$297,230	\$297,230
Less: Prog Pulltab Supplies	\$137,707	\$166,706	\$181,877	\$37,681	\$37,681
Less: Other Prog Pulltab Expenses	\$544,446	\$632,502	\$680,416	\$120,717	\$114,136
Net Profits from Progressive Pulltabs at Bingo Occasions	\$642,418	\$817,380	\$812,321	\$138,832	\$145,413
Net Profit from Progressive Pulltabs (% of Amount Wagered)	14%	16%	14%	14%	15%
Progressive Bingo at Bingo Occasions					
Gross Amount Wagered on Progressive Bingo	\$9,836,243	\$9,863,345	\$10,150,218	\$1,719,991	\$1,719,991
Gross Amount Paid on Progressive Bingo	\$5,179,859	\$5,122,114	\$5,204,210	\$872,347	\$872,347
Gross Profit - Progressive Bingo	\$4,656,384	\$4,741,231	\$4,946,008	\$847,644	\$847,644
Less: Prog Supplies	\$199,142	\$242,623	\$216,656	\$56,059	\$56,059
Less: Other Prog Expenses	\$1,184,421	\$1,201,122	\$1,226,709	\$213,510	\$201,870
Net Profits from Progressive Bingo at Bingo Occasions	\$3,272,821	\$3,297,486	\$3,502,643	\$578,075	\$589,715
Net Profit from Progressive Bingo (% of Amount Wagered)	33%	33%	35%	34%	34%
Bingo Occasion Totals					
Total Amount Wagered	\$80,663,108	\$79,589,128	\$81,691,371	\$13,851,723	\$13,851,723
Total Amount Paid Out as Prizes	\$60,331,511	\$58,971,841	\$60,262,411	\$10,062,443	\$10,062,443
Gross Income - Bingo Occasions	\$20,331,597	\$20,617,287	\$21,428,960	\$3,789,280	\$3,789,280
Expenses					
Total Amount Paid for Rent	\$4,477,409	\$4,472,867	\$4,443,574	\$749,453	\$749,453
Total Amount Paid for Security	\$312,439	\$299,587	\$280,072	\$38,739	\$38,739
Total Amount Paid for Bookkeeping	\$485,482	\$473,237	\$448,582	\$76,326	\$76,326
Total Amount Paid for Janitorial Services	\$100,867	\$89,425	\$80,905	\$9,474	\$9,474
Total Amount Paid for Supplies	\$4,333,909	\$4,356,303	\$4,615,326	\$845,481	\$751,741
Total Expenses	\$9,710,106	\$9,691,419	\$9,868,459	\$1,719,473	\$1,625,733
Net Profits Bingo Occasions - Before Admin Fees	\$10,621,491	\$10,925,868	\$11,560,501	\$2,069,807	\$2,163,547
Average Net Profit Before Admin Fees per License	\$9,172	\$9,584	\$10,694	\$2,252	\$2,354
Average Net Profits Before Admin Fees per Occasion	\$673	\$708	\$770	\$879	\$918
Average Net Profit Before Admin Fees per Player	\$9.10	\$9.73	\$10.60	\$11.96	\$12.50
Net Profit Bingo Occasions (% of Amount Wagered)	13%	14%	14%	15%	16%