

Report Year	2016	2017	2018	2019
Qtr				1st Quarter
Licenses	1162	1158	1140	985
Total Bingo Occasion Reported	16,086	15,778	15,218	2,691
Total Players Reported	1,258,435	1,167,536	1,107,790	204,474
GRAND TOTALS				
Gross Amount Wagered on Charitable Games	\$124,453,744	\$124,107,505	\$125,106,791	\$32,054,822
Profit From Charitable Games of Chance - Before Admin Fees	\$24,717,310	\$25,079,443	\$28,721,161	\$14,576,198
Less - Fees Paid to Secretary of State	\$678,201	\$679,492	\$688,560	\$181,237
Net Profit Total (% of Amount Wagered)	20%	20%	23%	45%
Charitable games Outside of Bingo Occasions				
Bar/Club Pulltab				
Gross Amount Wagered on Pulltabs	\$17,433,580	\$17,376,654	\$17,702,932	\$2,719,194
Less - Bar Pulltab Payouts	\$13,976,420	\$14,112,906	\$14,369,921	\$2,193,686
Gross Income From Bar/Club Rooms	\$3,457,160	\$3,263,748	\$3,333,011	\$525,508
Less - Total Amount Paid for Pulltab Bar Supplies	\$548,249	\$533,495	\$556,404	\$69,321
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,908,911	\$2,730,253	\$2,776,607	\$456,187
Net Profit (% of Amount Wagered)	17%	16%	16%	17%
Raffles				
Gross Amount Wagered on Raffles	\$26,021,697	\$25,974,089	\$29,004,744	\$13,842,427
Less - Raffle Payouts	\$8,881,459	\$9,002,479	\$8,090,321	\$496,688
Gross Income From Raffles	\$17,140,238	\$16,971,610	\$20,914,423	\$13,345,739
Less - Total Amount Claimed for Expenses	\$4,912,044	\$5,339,432	\$5,695,991	\$1,540,331
Net Profit Raffles - Before Admin Fees	\$12,228,194	\$11,632,178	\$15,218,432	\$11,805,408
Net Profit Raffles (% of Amount Wagered)	47%	45%	52%	85%
Progressive Raffles				
Gross Amount Wagered on Progressive Raffles	\$290,919	\$499,637	\$584,637	\$91,756
Less - Progressive Raffle Payouts	\$173,327	\$315,521	\$395,315	\$38,878
Gross Income From Progressive Raffles	\$117,592	\$184,116	\$189,323	\$52,878
Less - Total Amount for Expenses	\$2,435	\$8,229	\$7,803	\$705
Net Profit Progressive Raffles - Before Admin Fees	\$115,157	\$175,887	\$181,520	\$52,173
Net Profit Progressive Raffles (% of Amount Wagered)	40%	35%	31%	57%
Charitable Games at Bingo Occasions				
Bingo				
Gross Amount Wagered on Bingo	\$29,518,417	\$28,657,805	\$27,887,790	\$5,323,993
Less - Bingo Cash and Merchandise Payouts	\$23,660,909	\$22,757,653	\$21,968,688	\$3,963,293
Less - Bingo Expenses	\$3,638,088	\$3,450,814	\$3,404,465	\$636,422
Net Profit from Bingo	\$2,219,420	\$2,449,338	\$2,514,637	\$724,278
Net Profit from Bingo(% of Amount Wagered)	7.5%	8.5%	9.0%	13.6%
Pulltabs at Bingo Occasions				
Gross Amt Wagered on Pulltabs at Bingo	\$41,005,840	\$37,659,718	\$35,639,207	\$7,327,799
Less - Pulltab Payouts	\$32,022,373	\$29,209,228	\$27,522,361	\$5,722,901
Less: Pulltab Supplies	\$1,385,732	\$1,306,203	\$1,229,490	\$286,072
Less - Pulltab Expenses	\$5,052,818	\$4,530,424	\$4,351,548	\$875,954
Net Profit from Pulltabs	\$2,544,917	\$2,613,863	\$2,535,808	\$442,872
Net Profit from Pulltabs (% of Amount Wagered)	6.2%	6.9%	7.1%	6.0%
Progressive Pulltabs at Bingo Occasions				
Gross Amount Wagered on Progressive Pulltabs	\$715,239	\$4,509,342	\$5,149,578	\$914,181

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Qtr				1st Quarter
Licenses	1162	1158	1140	985
Progressive Pulltab Payouts	\$504,538	\$3,184,771	\$3,547,968	\$648,538
Gross Profits - Progressive Pulltabs	\$210,701	\$1,324,571	\$1,601,610	\$265,643
Less: Prog Pulltab Supplies	\$24,780	\$137,707	\$166,078	\$25,989
Less: Other Prog Pulltab Expenses	\$88,776	\$544,446	\$628,643	\$109,280
Net Profits from Progressive Pulltabs at Bingo Occasions	\$97,145	\$642,418	\$806,889	\$130,374
Net Profit from Progressive Pulltabs (% of Amount Wagered)	14%	14%	16%	14%
Progressive Bingo at Bingo Occasions				
Gross Amount Wagered on Progressive Bingo	\$9,757,590	\$9,836,243	\$9,706,021	\$1,927,228
Gross Amount Paid on Progressive Bingo	\$5,251,102	\$5,179,859	\$5,052,422	\$993,185
Gross Profit - Progressive Bingo	\$4,506,488	\$4,656,384	\$4,653,599	\$934,043
Less: Prog Supplies	\$212,718	\$199,142	\$236,805	\$44,581
Less: Other Prog Expenses	\$1,202,659	\$1,184,421	\$1,185,118	\$230,378
Net Profits from Progressive Bingo at Bingo Occasions	\$3,091,111	\$3,272,821	\$3,231,676	\$659,084
Net Profit from Progressive Bingo (% of Amount Wagered)	32%	33%	33%	34%
Bingo Occasion Totals				
Total Amount Wagered	\$80,997,086	\$80,663,108	\$78,382,596	\$15,493,201
Total Amount Paid Out as Prizes	\$61,438,922	\$60,331,511	\$58,091,439	\$11,327,917
Gross Income - Bingo Occasions	\$19,558,164	\$20,331,597	\$20,291,157	\$4,165,284
Expenses				
Total Amount Paid for Rent	\$4,586,225	\$4,477,409	\$4,427,134	\$774,871
Total Amount Paid for Security	\$320,188	\$312,439	\$298,747	\$56,904
Total Amount Paid for Bookkeeping	\$490,383	\$485,482	\$467,012	\$79,765
Total Amount Paid for Janitorial Services	\$110,824	\$100,867	\$88,751	\$13,126
Total Amount Paid for Supplies	\$4,474,721	\$4,333,909	\$4,288,129	\$927,367
Total Expenses	\$9,982,341	\$9,710,106	\$9,569,773	\$1,852,033
Net Profits Bingo Occasions - Before Admin Fees	\$9,575,823	\$10,621,491	\$10,721,384	\$2,313,251
Average Net Profit Before Admin Fees per License	\$8,241	\$9,172	\$9,405	\$2,348
Average Net Profits Before Admin Fees per Occasion	\$595	\$673	\$705	\$859
Average Net Profit Before Admin Fees per Player	\$7.61	\$9.10	\$9.68	\$11.31
Net Profit Bingo Occasions (% of Amount Wagered)	12%	13%	14%	15%