

Report Year	2016	2017	2018
Qtr			
Licenses	1,162.	1158	1141
Total Bingo Occasion Reported	16,086	15,730	10,359
Total Players Reported	1,258,435	1,164,207	751,851
<b>GRAND TOTALS</b>			
Gross Amount Wagered on Charitable Games	\$124,453,223	\$123,892,055	\$88,317,333
Profit From Charitable Games of Chance - Before Admin Fees	\$24,715,693	\$25,012,237	\$20,188,105
Less - Fees Paid to Secretary of State	\$678,201	\$678,475	\$491,429
Net Profit Total (% of Amount Wagered)	20%	20%	23%
<b>Charitable games Outside of Bingo Occasions</b>			
<b>Bar/Club Pulltab</b>			
Gross Amount Wagered on Pulltabs	\$17,433,580	\$17,374,525	\$12,047,663
Less - Bar Pulltab Payouts	\$13,976,420	\$14,111,203	\$9,790,708
Gross Income From Bar/Club Rooms	\$3,457,160	\$3,263,322	\$2,256,955
Less - Total Amount Paid for Pulltab Bar Supplies	\$548,249	\$533,495	\$358,169
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,908,911	\$2,729,827	\$1,898,786
Net Profit (% of Amount Wagered)	17%	16%	16%
<b>Raffles</b>			
Gross Amount Wagered on Raffles	\$26,021,176	\$25,932,129	\$22,730,733
Less - Raffle Payouts	\$8,882,455	\$9,001,117	\$6,641,810
Gross Income From Raffles	\$17,138,721	\$16,931,012	\$16,088,923
Less - Total Amount Claimed for Expenses	\$4,912,044	\$5,339,008	\$5,178,401
Net Profit Raffles - Before Admin Fees	\$12,226,677	\$11,592,004	\$10,910,522
Net Profit Raffles (% of Amount Wagered)	47%	45%	48%
<b>Progressive Raffles</b>			
Gross Amount Wagered on Progressive Raffles	\$290,919	\$499,637	\$362,300
Less - Progressive Raffle Payouts	\$173,327	\$315,521	\$246,009
Gross Income From Progressive Raffles	\$117,592	\$184,116	\$116,291
Less - Total Amount for Expenses	\$2,435	\$8,229	\$6,163
Net Profit Progressive Raffles - Before Admin Fees	\$115,157	\$175,887	\$110,128
Net Profit Progressive Raffles (% of Amount Wagered)	40%	35%	30%
<b>Charitable Games at Bingo Occasions</b>			
<b>Bingo</b>			
Gross Amount Wagered on Bingo	\$29,518,417	\$28,582,563	\$19,006,752
Less - Bingo Cash and Merchandise Payouts	\$23,660,909	\$22,695,792	\$14,956,405
Less - Bingo Expenses	\$3,638,126	\$3,444,046	\$2,309,121
Net Profit from Bingo	\$2,219,382	\$2,442,724	\$1,741,226
Net Profit from Bingo(% of Amount Wagered)	7.5%	8.5%	9.2%
<b>Pulltabs at Bingo Occasions</b>			
Gross Amt Wagered on Pulltabs at Bingo	\$41,005,840	\$37,591,115	\$24,239,198
Less - Pulltab Payouts	\$32,022,373	\$29,161,677	\$18,750,397
Less: Pulltab Supplies	\$1,385,732	\$1,304,285	\$861,118
Less - Pulltab Expenses	\$5,052,867	\$4,525,045	\$2,945,490
Net Profit from Pulltabs	\$2,544,868	\$2,600,108	\$1,682,193
Net Profit from Pulltabs (% of Amount Wagered)	6.2%	6.9%	6.9%

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<b>Progressive Pulltabs at Bingo Occasions</b>			
Gross Amount Wagered on Progressive Pulltabs	\$715,239	\$4,507,399	\$3,691,069
Progressive Pulltab Payouts	\$504,538	\$3,183,793	\$2,515,496
Gross Profits - Progressive Pulltabs	\$210,701	\$1,323,606	\$1,175,573
Less: Prog Pulltab Supplies	\$24,780	\$137,666	\$109,993
Less: Other Prog Pulltab Expenses	\$88,777	\$544,623	\$448,697
Net Profits from Progressive Pulltabs at Bingo Occasions	\$97,144	\$641,317	\$616,883
Net Profit from Progressive Pulltabs (% of Amount Wagered)	14%	14%	17%
<b>Progressive Bingo at Bingo Occasions</b>			
Gross Amount Wagered on Progressive Bingo	\$9,757,590	\$9,810,670	\$6,585,399
Gross Amount Paid on Progressive Bingo	\$5,251,102	\$5,159,744	\$3,424,564
Gross Profit - Progressive Bingo	\$4,506,488	\$4,650,926	\$3,160,835
Less: Prog Supplies	\$212,718	\$198,135	\$179,058
Less: Other Prog Expenses	\$1,202,671	\$1,182,141	\$800,121
Net Profits from Progressive Bingo at Bingo Occasions	\$3,091,099	\$3,270,650	\$2,181,656
Net Profit from Progressive Bingo (% of Amount Wagered)	32%	33%	33%
<b>Bingo Occasion Totals</b>			
Total Amount Wagered	\$80,997,086	\$80,491,747	\$53,522,418
Total Amount Paid Out as Prizes	\$61,438,922	\$60,201,006	\$39,646,862
Gross Income - Bingo Occasions	\$19,558,164	\$20,290,741	\$13,875,556
<b>Expenses</b>			
Total Amount Paid for Rent	\$4,586,225	\$4,471,769	\$2,948,477
Total Amount Paid for Security	\$320,188	\$312,131	\$199,246
Total Amount Paid for Bookkeeping	\$490,383	\$483,982	\$322,941
Total Amount Paid for Janitorial Services	\$110,824	\$100,867	\$60,035
Total Amount Paid for Supplies	\$4,474,821	\$4,327,107	\$2,972,730
Total Expenses	\$9,982,441	\$9,695,856	\$6,503,429
Net Profits Bingo Occasions - Before Admin Fees	\$9,575,723	\$10,594,885	\$7,372,127
Average Net Profit Before Admin Fees per License	\$8,241	\$9,149	\$6,461
Average Net Profits Before Admin Fees per Occasion	\$595	\$674	\$712
Average Net Profit Before Admin Fees per Player	\$7.61	\$9.10	\$9.81
Net Profit Bingo Occasions (% of Amount Wagered)	12%	13%	14%