

Report Year	2015	2016	2017	2018
Qtr				1st Quarter
Licenses	1,210	1162	1158	1057
Total Bingo Occasion Reported	17,485	16,074	15,426	3,025
Total Players Reported	1,321,280	1,258,162	1,144,400	230,477
GRAND TOTALS				
Gross Amount Wagered on Charitable Games	\$127,684,135	\$124,439,336	\$121,884,057	\$32,005,892
Profit From Charitable Games of Chance - Before Admin Fees	\$25,384,014	\$24,711,295	\$24,865,827	\$11,885,120
Less - Fees Paid to Secretary of State	\$700,224	\$678,141	\$667,171	\$180,919
Net Profit Total (% of Amount Wagered)	20%	20%	20%	37%
Charitable games Outside of Bingo Occasions				
Bar/Club Pulltab				
Gross Amount Wagered on Pulltabs	\$16,690,546	\$17,433,580	\$16,866,631	\$3,384,672
Less - Bar Pulltab Payouts	\$13,388,310	\$13,976,420	\$13,764,502	\$2,808,238
Gross Income From Bar/Club Rooms	\$3,302,236	\$3,457,160	\$3,102,129	\$576,434
Less - Total Amount Paid for Pulltab Bar Supplies	\$525,694	\$548,249	\$522,868	\$81,830
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,776,542	\$2,908,911	\$2,579,261	\$494,604
Net Profit (% of Amount Wagered)	17%	17%	15%	15%
Raffles				
Gross Amount Wagered on Raffles	\$25,870,578	\$26,019,406	\$25,748,142	\$12,221,222
Less - Raffle Payouts	\$9,804,939	\$8,884,240	\$8,961,376	\$581,757
Gross Income From Raffles	\$16,065,639	\$17,135,166	\$16,786,766	\$11,639,465
Less - Total Amount Claimed for Expenses	\$3,445,541	\$4,911,694	\$4,891,775	\$2,758,492
Net Profit Raffles - Before Admin Fees	\$12,620,098	\$12,223,472	\$11,894,991	\$8,880,973
Net Profit Raffles (% of Amount Wagered)	49%	47%	46%	73%
Progressive Raffles				
Gross Amount Wagered on Progressive Raffles	\$185,906	\$290,919	\$495,042	\$112,215
Less - Progressive Raffle Payouts	\$95,470	\$173,327	\$312,510	\$63,606
Gross Income From Progressive Raffles	\$90,436	\$117,592	\$182,532	\$48,609
Less - Total Amount for Expenses	\$2,971	\$2,435	\$8,229	\$4,072
Net Profit Progressive Raffles - Before Admin Fees	\$87,465	\$115,157	\$174,303	\$44,537
Net Profit Progressive Raffles (% of Amount Wagered)	47%	40%	35%	40%
Charitable Games at Bingo Occasions				
Bingo				
Gross Amount Wagered on Bingo	\$31,549,568	\$29,512,150	\$28,072,280	\$5,873,821
Less - Bingo Cash and Merchandise Payouts	\$25,436,436	\$23,654,297	\$22,316,430	\$4,419,595
Less - Bingo Expenses	\$3,808,816	\$3,637,889	\$3,389,929	\$694,388
Net Profit from Bingo	\$2,304,316	\$2,219,964	\$2,365,920	\$759,838
Net Profit from Bingo(% of Amount Wagered)	7.3%	7.5%	8.4%	12.9%
Pulltabs at Bingo Occasions				
Gross Amt Wagered on Pulltabs at Bingo	\$43,412,357	\$41,001,851	\$36,955,690	\$7,461,090
Less - Pulltab Payouts	\$33,929,053	\$32,019,251	\$28,748,558	\$5,756,907
Less: Pulltab Supplies	\$1,410,239	\$1,385,732	\$1,282,068	\$256,154
Less - Pulltab Expenses	\$5,238,473	\$5,053,119	\$4,458,352	\$882,031
Net Profit from Pulltabs	\$2,834,592	\$2,543,749	\$2,466,712	\$565,998
Net Profit from Pulltabs (% of Amount Wagered)	6.5%	6.2%	6.7%	7.6%
Progressive Pulltabs at Bingo Occasions				
Gross Amount Wagered on Progressive Pulltabs	\$124,125	\$715,239	\$4,469,108	\$1,105,108
Progressive Pulltab Payouts	\$94,454	\$504,538	\$3,157,574	\$772,850
Gross Profits - Progressive Pulltabs	\$29,671	\$210,701	\$1,311,534	\$332,258
Less: Prog Pulltab Supplies	\$7,386	\$24,780	\$136,540	\$35,394
Less: Other Prog Pulltab Expenses	\$15,073	\$88,811	\$541,417	\$130,643

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Qtr				1st Quarter
Licenses	1,210	1162	1158	1057
Net Profits from Progressive Pulltabs at Bingo Occasions	\$7,212	\$97,110	\$633,577	\$166,221
Net Profit from Progressive Pulltabs (% of Amount Wagered)	6%	14%	14%	15%
Progressive Bingo at Bingo Occasions				
Gross Amount Wagered on Progressive Bingo	\$10,036,961	\$9,755,729	\$9,678,552	\$1,959,979
Gross Amount Paid on Progressive Bingo	\$5,414,548	\$5,249,912	\$5,097,798	\$1,004,054
Gross Profit - Progressive Bingo	\$4,622,413	\$4,505,817	\$4,580,754	\$955,925
Less: Prog Supplies	\$153,341	\$212,718	\$197,764	\$62,512
Less: Other Prog Expenses	\$1,211,999	\$1,202,621	\$1,168,985	\$231,704
Net Profits from Progressive Bingo at Bingo Occasions	\$3,257,073	\$3,090,478	\$3,214,005	\$661,709
Net Profit from Progressive Bingo (% of Amount Wagered)	32%	32%	33%	34%
Bingo Occasion Totals				
Total Amount Wagered	\$85,123,011	\$80,984,969	\$79,175,630	\$16,399,998
Total Amount Paid Out as Prizes	\$64,874,491	\$61,427,998	\$59,320,360	\$11,953,406
Gross Income - Bingo Occasions	\$20,248,520	\$19,556,971	\$19,855,270	\$4,446,592
Expenses				
Total Amount Paid for Rent	\$4,783,259	\$4,586,225	\$4,405,865	\$877,694
Total Amount Paid for Security	\$312,475	\$320,188	\$310,931	\$62,285
Total Amount Paid for Bookkeeping	\$512,346	\$490,383	\$477,755	\$83,936
Total Amount Paid for Janitorial Services	\$109,716	\$110,824	\$98,248	\$16,857
Total Amount Paid for Supplies	\$4,556,565	\$4,474,821	\$4,265,885	\$897,993
Total Expenses	\$10,274,361	\$9,982,441	\$9,558,684	\$1,938,765
Net Profits Bingo Occasions - Before Admin Fees	\$9,974,159	\$9,574,530	\$10,296,586	\$2,507,827
Average Net Profit Before Admin Fees per License	\$8,243	\$8,240	\$8,892	\$2,373
Average Net Profits Before Admin Fees per Occasion	\$570	\$596	\$667	\$828
Average Net Profit Before Admin Fees per Player	\$7.55	\$7.61	\$9.00	\$10.88
Net Profit Bingo Occasions (% of Amount Wagered)	12%	12%	13%	15%