

Report Year	2013	2014	2015	2016				
Qtr				1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	CY 2016
Licenses	1,289	1,237	1,210	1162	1162	1162	1162	1162
Total Bingo Occasion Reported	17,925	17,697	17,596	3,938	4,083	4,166	59	12,246
Total Players Reported	1,462,722	1,411,119	1,327,205	312,208	348,515	310,966	3,617	975,306
GRAND TOTALS								
Gross Amount Wagered on Charitable Games	\$115,758,728	\$116,898,225	\$128,065,560	\$36,435,105	\$32,545,748	\$28,470,995	\$405,861	\$97,857,709
Profit From Charitable Games of Chance - Before Admin Fees	\$22,664,898	\$22,509,390	\$25,349,671	\$10,826,351	\$4,897,216	\$4,057,261	\$152,586	\$20,034,207
Less - Fees Paid to Secretary of State	\$312,883	\$649,483	\$702,471	\$202,783	\$178,440	\$153,083	\$1,922	\$536,227
Net Profit Total (% of Amount Wagered)	20%	19%	20%	30%	15%	14%	38%	20%
Charitable games Outside of Bingo Occasions								
Bar/Club Pulltab								
Gross Amount Wagered on Pulltabs	\$17,105,574	\$16,279,310	\$16,686,531	\$4,236,822	\$4,727,752	\$4,356,891	\$0	\$13,321,465
Less - Bar Pulltab Payouts	\$13,834,897	\$12,858,936	\$13,384,193	\$3,441,724	\$3,744,377	\$3,513,774	\$0	\$10,699,875
Gross Income From Bar/Club Rooms	\$3,270,677	\$3,420,374	\$3,302,338	\$795,098	\$983,375	\$843,117	\$0	\$2,621,590
Less - Total Amount Paid for Pulltab Bar Supplies	\$532,869	\$503,678	\$524,927	\$132,906	\$145,406	\$126,057	\$0	\$404,369
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,737,808	\$2,916,696	\$2,777,411	\$662,192	\$837,969	\$717,060	\$0	\$2,217,221
Net Profit (% of Amount Wagered)	16%	18%	17%	16%	18%	16%	0%	17%
Raffles								
Gross Amount Wagered on Raffles	\$14,901,065	\$17,013,492	\$25,857,761	\$11,426,331	\$7,151,421	\$4,238,048	\$37,524	\$22,853,324
Less - Raffle Payouts	\$3,562,172	\$3,955,014	\$9,807,632	\$1,500,193	\$4,334,489	\$2,098,143	\$15,121	\$7,947,946
Gross Income From Raffles	\$11,338,893	\$13,058,478	\$16,050,129	\$9,926,138	\$2,816,932	\$2,139,905	\$22,403	\$14,905,378
Less - Total Amount Claimed for Expenses	\$1,109,639	\$2,522,700	\$3,467,622	\$2,540,095	\$1,175,380	\$938,360	\$10,835	\$4,664,670
Net Profit Raffles - Before Admin Fees	\$10,229,254	\$10,535,778	\$12,582,507	\$7,386,043	\$1,641,552	\$1,201,545	\$11,568	\$10,240,708
Net Profit Raffles (% of Amount Wagered)	69%	62%	49%	65%	23%	28%	31%	45%
Progressive Raffles								
Gross Amount Wagered on Progressive Raffles	\$256	\$84,122	\$207,227	\$78,239	\$69,358	\$97,275	\$16,562	\$261,434
Less - Progressive Raffle Payouts	\$200	\$42,978	\$92,952	\$31,611	\$46,935	\$66,802	\$0	\$145,348
Gross Income From Progressive Raffles	\$56	\$41,144	\$114,275	\$46,628	\$22,423	\$30,473	\$16,562	\$116,086
Less - Total Amount for Expenses	\$314	\$4,674	\$8,729	\$452	\$350	\$389	\$0	\$1,191
Net Profit Progressive Raffles - Before Admin Fees	(\$258)	\$36,470	\$105,546	\$46,176	\$22,073	\$30,084	\$16,562	\$114,895
Net Profit Progressive Raffles (% of Amount Wagered)	-101%	43%	51%	59%	32%	31%	100%	44%
Charitable Games at Bingo Occasions								
Bingo								
Gross Amount Wagered on Bingo	\$33,539,088	\$32,629,572	\$31,717,084	\$7,532,801	\$7,455,089	\$7,432,714	\$119,833	\$22,540,437
Less - Bingo Cash and Merchandise Payouts	\$26,677,868	\$26,549,889	\$25,608,262	\$5,777,027	\$6,003,745	\$6,140,661	\$68,676	\$17,990,109
Less - Bingo Expenses	\$4,115,648	\$4,113,201	\$3,828,958	\$918,145	\$915,141	\$931,445	\$10,246	\$2,705,349
Net Profit from Bingo	\$2,745,572	\$1,966,482	\$2,279,864	\$837,629	\$536,203	\$360,608	\$40,911	\$1,844,979
Net Profit from Bingo (% of Amount Wagered)	8.2%	6.0%	7.2%	11.1%	7.2%	4.9%	34.1%	8.2%
Pulltabs at Bingo Occasions								
Gross Amt Wagered on Pulltabs at Bingo	\$40,607,083	\$41,262,734	\$43,599,106	\$10,779,251	\$10,649,237	\$9,801,738	\$192,904	\$31,423,130
Less - Pulltab Payouts	\$31,538,898	\$32,069,391	\$34,080,036	\$8,410,886	\$8,331,002	\$7,654,541	\$112,426	\$24,508,855
Less: Pulltab Supplies	\$1,252,725	\$1,369,647	\$1,417,196	\$361,358	\$353,082	\$329,834	\$2,408	\$1,046,682
Less - Pulltab Expenses	\$4,981,725	\$5,200,245	\$5,260,915	\$1,313,843	\$1,307,236	\$1,228,324	\$16,494	\$3,771,468
Net Profit from Pulltabs	\$2,833,735	\$2,623,451	\$2,840,959	\$693,164	\$657,917	\$589,039	\$61,576	\$2,096,125
Net Profit from Pulltabs (% of Amount Wagered)	7.0%	6.4%	6.5%	6.4%	6.2%	6.0%	31.9%	6.7%
Progressive Pulltabs at Bingo Occasions								
Gross Amount Wagered on Progressive Pulltabs	\$281,541	\$152,310	\$124,125	\$19,577	\$46,749	\$209,385	\$4,011	\$279,722
Progressive Pulltab Payouts	\$197,878	\$109,023	\$94,454	\$14,121	\$33,154	\$143,535	\$2,514	\$193,324
Gross Profits - Progressive Pulltabs	\$83,663	\$43,287	\$29,671	\$5,456	\$13,595	\$65,850	\$1,497	\$86,398
Less: Prog Pulltab Supplies	\$8,378	\$5,531	\$7,386	\$2,422	\$951	\$8,381	\$456	\$12,210
Less: Other Prog Pulltab Expenses	\$34,419	\$19,081	\$15,072	\$2,386	\$5,739	\$26,239	\$343	\$33,573
Net Profits from Progressive Pulltabs at Bingo Occasions	\$40,866	\$18,675	\$7,213	\$648	\$6,905	\$31,230	\$698	\$40,615
Net Profit from Progressive Pulltabs (% of Amount Wagered)	15%	12%	6%	3%	15%	15%	17%	15%
Progressive Bingo at Bingo Occasions								
Gross Amount Wagered on Progressive Bingo	\$9,324,377	\$9,550,244	\$10,080,953	\$2,440,323	\$2,515,500	\$2,424,492	\$51,589	\$7,431,904
Gross Amount Paid on Progressive Bingo	\$5,363,556	\$5,287,412	\$5,433,364	\$1,259,243	\$1,347,113	\$1,320,100	\$12,208	\$3,938,664
Gross Profit - Progressive Bingo	\$3,960,821	\$4,262,832	\$4,647,589	\$1,181,080	\$1,168,387	\$1,104,392	\$39,381	\$3,493,240
Less: Prog Supplies	\$99,355	\$90,719	\$155,131	\$70,454	\$47,788	\$56,020	\$1,199	\$175,461
Less: Other Prog Expenses	\$1,144,003	\$1,204,792	\$1,217,272	\$297,442	\$308,787	\$303,830	\$4,411	\$891,992
Net Profits from Progressive Bingo at Bingo Occasions	\$2,717,463	\$2,967,321	\$3,275,186	\$813,184	\$811,812	\$744,542	\$33,771	\$2,425,787
Net Profit from Progressive Bingo (% of Amount Wagered)	29%	31%	32%	33%	32%	31%	65%	33%

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Licenses	1,289	1,237	1,210	1162	1162	1162	1162	1162
Bingo Occasion Totals								
Total Amount Wagered	\$83,752,089	\$83,594,860	\$85,521,268	\$20,771,952	\$20,666,575	\$19,868,329	\$368,337	\$61,675,193
Total Amount Paid Out as Prizes	\$63,778,200	\$64,015,715	\$65,216,116	\$15,461,277	\$15,715,014	\$15,258,837	\$195,824	\$46,630,952
Gross Income - Bingo Occasions	\$19,973,889	\$19,579,145	\$20,305,152	\$5,310,675	\$4,951,561	\$4,609,492	\$172,513	\$15,044,241
Expenses								
Total Amount Paid for Rent	\$5,055,493	\$5,047,101	\$4,807,100	\$1,127,995	\$1,140,637	\$1,168,532	\$14,530	\$3,451,694
Total Amount Paid for Security	\$317,114	\$335,803	\$312,475	\$78,791	\$86,206	\$78,508	\$1,100	\$244,605
Total Amount Paid for Bookkeeping	\$515,448	\$509,684	\$515,421	\$119,577	\$125,439	\$131,381	\$2,175	\$378,572
Total Amount Paid for Janitorial Services	\$134,362	\$124,799	\$109,716	\$24,337	\$33,638	\$27,451	\$0	\$85,426
Total Amount Paid for Supplies	\$4,253,378	\$4,519,932	\$4,577,504	\$1,181,117	\$1,150,983	\$1,083,967	\$13,690	\$3,242,086
Total Expenses	\$10,275,795	\$10,537,319	\$10,322,216	\$2,531,817	\$2,536,903	\$2,489,839	\$31,495	\$7,402,383
Net Profits Bingo Occasions - Before Admin Fees	\$9,698,094	\$9,041,826	\$9,982,936	\$2,778,858	\$2,414,658	\$2,119,653	\$141,018	\$7,641,858
Average Net Profit Before Admin Fees per License	\$7,524	\$7,309	\$8,250	\$2,391	\$2,078	\$1,824	\$121	\$6,576
Average Net Profits Before Admin Fees per Occasion	\$541	\$511	\$567	\$227	\$197	\$173	\$12	\$624
Average Net Profit Before Admin Fees per Player	\$6.64	\$6.40	\$7.52	\$2.85	\$2.48	\$2.17	\$0.14	\$7.84
Net Profit Bingo Occasions (% of Amount Wagered)	12%	11%	12%	13%	12%	11%	38%	12%