

Report Year	2013	2014	2015	2016
Qtr				1st Quarter
Licenses	1,289	1,237	1,210	1066
Total Bingo Occasion Reported	17,925	17,697	17,608	3,828
Total Players Reported	1,462,722	1,411,119	1,322,470	303,772
<b>GRAND TOTALS</b>				
Gross Amount Wagered on Charitable Games	\$115,758,728	\$116,898,225	\$127,711,615	\$35,727,963
Profit From Charitable Games of Chance - Before Admin Fees	\$22,664,898	\$22,509,390	\$24,066,100	\$10,763,357
Less - Fees Paid to Secretary of State	\$312,883	\$649,483	\$700,514	\$199,007
Net Profit Total (% of Amount Wagered)	20%	19%	19%	30%
<b>Charitable games Outside of Bingo Occasions</b>				
<b>Bar/Club Pulltab</b>				
Gross Amount Wagered on Pulltabs	\$17,105,574	\$16,279,310	\$16,680,378	\$4,132,659
Less - Bar Pulltab Payouts	\$13,834,897	\$12,858,936	\$13,371,915	\$3,356,013
Gross Income From Bar/Club Rooms	\$3,270,677	\$3,420,374	\$3,308,463	\$776,646
Less - Total Amount Paid for Pulltab Bar Supplies	\$532,869	\$503,678	\$526,485	\$133,828
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,737,808	\$2,916,696	\$2,781,978	\$642,818
Net Profit (% of Amount Wagered)	16%	18%	17%	16%
<b>Raffles</b>				
Gross Amount Wagered on Raffles	\$14,901,065	\$17,013,492	\$25,846,235	\$11,409,842
Less - Raffle Payouts	\$3,562,172	\$3,955,014	\$9,731,676	\$1,499,285
Gross Income From Raffles	\$11,338,893	\$13,058,478	\$16,114,559	\$9,910,557
Less - Total Amount Claimed for Expenses	\$1,109,639	\$2,522,700	\$4,793,768	\$2,540,054
Net Profit Raffles - Before Admin Fees	\$10,229,254	\$10,535,778	\$11,320,791	\$7,370,503
Net Profit Raffles (% of Amount Wagered)	69%	62%	44%	65%
<b>Progressive Raffles</b>				
Gross Amount Wagered on Progressive Raffles	\$256	\$84,122	\$207,227	\$78,239
Less - Progressive Raffle Payouts	\$200	\$42,978	\$94,122	\$31,611
Gross Income From Progressive Raffles	\$56	\$41,144	\$113,105	\$46,628
Less - Total Amount for Expenses	\$314	\$4,674	\$8,729	\$484
Net Profit Progressive Raffles - Before Admin Fees	(\$258)	\$36,470	\$104,376	\$46,144
Net Profit Progressive Raffles (% of Amount Wagered)	-101%	43%	50%	59%
<b>Charitable Games at Bingo Occasions</b>				
<b>Bingo</b>				
Gross Amount Wagered on Bingo	\$33,539,088	\$32,629,572	\$31,612,926	\$7,352,709
Less - Bingo Cash and Merchandise Payouts	\$26,677,868	\$26,549,889	\$25,507,262	\$5,621,455
Less - Bingo Expenses	\$4,115,648	\$4,113,201	\$3,819,401	\$890,178
Net Profit from Bingo	\$2,745,572	\$1,966,482	\$2,286,263	\$841,076
Net Profit from Bingo(% of Amount Wagered)	8.2%	6.0%	7.2%	11.4%
<b>Pulltabs at Bingo Occasions</b>				
Gross Amt Wagered on Pulltabs at Bingo	\$40,607,083	\$41,262,734	\$43,422,588	\$10,493,905
Less - Pulltab Payouts	\$31,538,898	\$32,069,391	\$33,940,643	\$8,143,457
Less: Pulltab Supplies	\$1,252,725	\$1,369,647	\$1,409,963	\$348,499
Less - Pulltab Expenses	\$4,981,725	\$5,200,245	\$5,243,614	\$1,270,476
Net Profit from Pulltabs	\$2,833,735	\$2,623,451	\$2,828,368	\$731,473
Net Profit from Pulltabs (% of Amount Wagered)	7.0%	6.4%	6.5%	7.0%
<b>Progressive Pulltabs at Bingo Occasions</b>				
Gross Amount Wagered on Progressive Pulltabs	\$281,541	\$152,310	\$124,125	\$19,577
Progressive Pulltab Payouts	\$197,878	\$109,023	\$94,454	\$14,121
Gross Profits - Progressive Pulltabs	\$83,663	\$43,287	\$29,671	\$5,456
Less: Prog Pulltab Supplies	\$8,378	\$5,531	\$7,386	\$2,192
Less: Other Prog Pulltab Expenses	\$34,419	\$19,081	\$15,081	\$2,370

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Qtr				1st Quarter
Licenses	1,289	1,237	1,210	1066
Net Profits from Progressive Pulltabs at Bingo Occasions	\$40,866	\$18,675	\$7,204	\$894
Net Profit from Progressive Pulltabs (% of Amount Wagered)	15%	12%	6%	5%
<b>Progressive Bingo at Bingo Occasions</b>				
Gross Amount Wagered on Progressive Bingo	\$9,324,377	\$9,550,244	\$10,025,363	\$2,319,271
Gross Amount Paid on Progressive Bingo	\$5,363,556	\$5,287,412	\$5,396,532	\$1,211,805
Gross Profit - Progressive Bingo	\$3,960,821	\$4,262,832	\$4,628,831	\$1,107,466
Less: Prog Supplies	\$99,355	\$90,719	\$153,771	\$25,339
Less: Other Prog Expenses	\$1,144,003	\$1,204,792	\$1,211,500	\$280,790
Net Profits from Progressive Bingo at Bingo Occasions	\$2,717,463	\$2,967,321	\$3,263,560	\$801,337
Net Profit from Progressive Bingo (% of Amount Wagered)	29%	31%	33%	35%
<b>Bingo Occasion Totals</b>				
Total Amount Wagered	\$83,752,089	\$83,594,860	\$85,185,002	\$20,185,462
Total Amount Paid Out as Prizes	\$63,778,200	\$64,015,715	\$64,938,891	\$14,990,838
Gross Income - Bingo Occasions	\$19,973,889	\$19,579,145	\$20,246,111	\$5,194,624
Expenses				
Total Amount Paid for Rent	\$5,055,493	\$5,047,101	\$4,798,245	\$1,107,294
Total Amount Paid for Security	\$317,114	\$335,803	\$312,475	\$76,281
Total Amount Paid for Bookkeeping	\$515,448	\$509,684	\$512,991	\$116,297
Total Amount Paid for Janitorial Services	\$134,362	\$124,799	\$109,716	\$23,887
Total Amount Paid for Supplies	\$4,253,378	\$4,519,932	\$4,556,170	\$1,120,055
Total Expenses	\$10,275,795	\$10,537,319	\$10,289,597	\$2,443,814
Net Profits Bingo Occasions - Before Admin Fees	\$9,698,094	\$9,041,826	\$9,956,514	\$2,750,810
Average Net Profit Before Admin Fees per License	\$7,524	\$7,309	\$8,229	\$2,580
Average Net Profits Before Admin Fees per Occasion	\$541	\$511	\$565	\$556
Average Net Profit Before Admin Fees per Player	\$6.64	\$6.40	\$7.53	\$7.25
Net Profit Bingo Occasions (% of Amount Wagered)	12%	11%	12%	14%