

Report Year	2012	2013	2014	2015				
Qtr				1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	CY 2015
Licenses	1,242	1289	1237	1209	1209	1209	1209	1209
Total Bingo Occasion Reported	18,654	17,925	17,684	4,404	4,437	4,240	5	13,086
Total Players Reported	1,577,803	1,462,722	1,410,268	343,896	338,678	323,880	585	1,007,039
<b>GRAND TOTALS</b>								
Gross Amount Wagered on Charitable Games	\$116,369,067	\$115,758,728	\$116,853,481	\$32,689,883	\$36,282,417	\$29,277,092	\$111,551	\$98,360,943
Profit From Charitable Games of Chance - Before Admin Fees	\$21,444,069	\$22,664,898	\$22,510,286	\$6,102,310	\$7,142,411	\$6,228,279	\$82,822	\$19,623,945
Less - Fees Paid to Secretary of State	\$329,046	\$312,883	\$649,281	\$181,429	\$201,418	\$159,287	\$452	\$542,586
Net Profit Total (% of Amount Wagered)	18%	20%	19%	19%	20%	21%	74%	20%
<b>Charitable games Outside of Bingo Occasions</b>								
Bar/Club Pulltab								
Gross Amount Wagered on Pulltabs	\$15,998,444	\$17,105,574	\$16,277,437	\$4,130,184	\$4,311,963	\$4,088,077	\$0	\$12,530,224
Less - Bar Pulltab Payouts	\$12,738,326	\$13,834,897	\$12,857,436	\$3,307,276	\$3,390,559	\$3,339,411	\$0	\$10,037,246
Gross Income From Bar/Club Rooms	\$3,260,118	\$3,270,677	\$3,420,001	\$822,908	\$921,404	\$748,666	\$0	\$2,492,978
Less - Total Amount Paid for Pulltab Bar Supplies	\$519,740	\$532,869	\$503,678	\$135,895	\$131,138	\$126,243	\$0	\$393,276
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,740,378	\$2,737,808	\$2,916,323	\$687,013	\$790,266	\$622,423	\$0	\$2,099,702
Net Profit (% of Amount Wagered)	17%	16%	18%	17%	18%	15%	0%	17%
<b>Raffles</b>								
Gross Amount Wagered on Raffles	\$14,061,007	\$14,901,065	\$17,011,157	\$6,562,890	\$9,933,500	\$4,919,368	\$104,011	\$21,519,769
Less - Raffle Payouts	\$3,480,865	\$3,562,172	\$3,954,014	\$1,498,032	\$5,570,780	\$721,925	\$17,870	\$7,808,607
Gross Income From Raffles	\$10,580,142	\$11,338,893	\$13,057,143	\$5,064,858	\$4,362,720	\$4,197,443	\$86,141	\$13,711,162
Less - Total Amount Claimed for Expenses	\$1,832,355	\$1,109,639	\$2,514,912	\$2,415,918	\$737,897	\$791,600	\$5,433	\$3,950,848
Net Profit Raffles - Before Admin Fees	\$8,747,787	\$10,229,254	\$10,542,231	\$2,648,940	\$3,624,823	\$3,405,843	\$80,708	\$9,760,314
Net Profit Raffles (% of Amount Wagered)	62%	69%	62%	40%	36%	69%	78%	45%
<b>Progressive Raffles</b>								

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Qtr				1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	CY 2015
Licenses	1,242	1289	1237	1209	1209	1209	1209	1209
Gross Amount Wagered on Progressive Raffles	\$0	\$256	\$84,457	\$34,615	\$28,085	\$65,301	\$585	\$128,586
Less - Progressive Raffle Payouts	\$0	\$200	\$42,978	\$16,666	\$8,815	\$25,223	\$0	\$50,704
Gross Income From Progressive Raffles	\$0	\$56	\$41,479	\$17,949	\$19,270	\$40,078	\$585	\$77,882
Less - Total Amount for Expenses	\$0	\$314	\$4,674	\$3,624	\$6,430	\$386	\$0	\$10,440
Net Profit Progressive Raffles - Before Admin Fees	\$0	(\$258)	\$36,805	\$14,325	\$12,840	\$39,692	\$585	\$67,442
Net Profit Progressive Raffles (% of Amount Wagered)		-101%	44%	41%	46%	61%	100%	52%

#### Charitable Games at Bingo Occasions

Bingo								
Gross Amount Wagered on Bingo	\$35,347,953	\$33,539,088	\$32,610,584	\$8,243,176	\$8,076,152	\$7,578,867	\$6,363	\$23,904,558
Less - Bingo Cash and Merchandise Payouts	\$28,042,135	\$26,677,868	\$26,530,380	\$6,455,034	\$6,484,951	\$6,208,456	\$4,130	\$19,152,571
Less - Bingo Expenses	\$4,383,277	\$4,115,648	\$4,112,527	\$993,078	\$941,164	\$956,473	\$360	\$2,846,169
Net Profit from Bingo	\$2,922,542	\$2,745,572	\$1,967,677	\$795,064	\$650,037	\$413,938	\$1,873	\$1,905,818
Net Profit from Bingo(% of Amount Wagered)	8.3%	8.2%	6.0%	9.6%	8.0%	5.5%	29.4%	8.0%

#### Pulltabs at Bingo Occasions

Gross Amt Wagered on Pulltabs at Bingo	\$40,967,160	\$40,607,083	\$41,246,603	\$11,160,643	\$11,405,103	\$10,233,040	\$1,177	\$32,799,963
Less - Pulltab Payouts	\$31,894,504	\$31,538,898	\$32,057,984	\$8,738,243	\$8,852,340	\$8,040,315	\$869	\$25,631,767
Less: Pulltab Supplies	\$1,283,683	\$1,252,725	\$1,369,647	\$357,734	\$357,210	\$332,492	\$60	\$1,047,496
Less - Pulltab Expenses	\$5,079,207	\$4,981,725	\$5,200,450	\$1,344,553	\$1,329,108	\$1,291,437	\$67	\$3,905,291
Net Profit from Pulltabs	\$2,709,766	\$2,833,735	\$2,618,522	\$720,113	\$866,445	\$568,796	\$181	\$2,215,409
Net Profit from Pulltabs (% of Amount Wagered)	6.6%	7.0%	6.3%	6.5%	7.6%	5.6%	15.4%	6.8%

#### Progressive Pulltabs at Bingo Occasions

Gross Amount Wagered on Progressive Pulltabs	\$407,932	\$281,541	\$152,310	\$32,943	\$23,974	\$43,548	\$0	\$100,465
Progressive Pulltab Payouts	\$272,749	\$197,878	\$109,023	\$26,079	\$18,382	\$28,638	\$0	\$73,099
Gross Profits - Progressive Pulltabs	\$135,183	\$83,663	\$43,287	\$6,864	\$5,592	\$14,910	\$0	\$27,366

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Licenses	1,242	1289	1237	1209	1209	1209	1209	1209
Less: Prog Pulltab Supplies	\$18,492	\$8,378	\$5,531	\$1,899	\$6,847	\$6,153	\$0	\$14,899
Less: Other Prog Pulltab Expenses	\$50,598	\$34,419	\$19,089	\$3,969	\$2,794	\$5,496	\$0	\$11,962
Net Profits from Progressive Pulltabs at Bingo Occasions	\$66,093	\$40,866	\$18,667	\$996	-\$4,049	\$3,261	\$0	\$505
Net Profit from Progressive Pulltabs (% of Amount Wagered)	16%	15%	12%	3%	-17%	7%	0%	1%
<b>Progressive Bingo at Bingo Occasions</b>								
Gross Amount Wagered on Progressive Bingo	\$9,586,572	\$9,324,377	\$9,544,827	\$2,560,047	\$2,531,725	\$2,414,192	\$0	\$7,505,964
Gross Amount Paid on Progressive Bingo	\$5,442,296	\$5,363,556	\$5,283,592	\$1,357,585	\$1,385,505	\$1,236,082	\$0	\$3,979,172
Gross Profit - Progressive Bingo	\$4,144,276	\$3,960,821	\$4,261,235	\$1,202,462	\$1,146,220	\$1,178,110	\$0	\$3,526,792
Less: Prog Supplies	\$91,702	\$99,355	\$90,719	\$38,516	\$42,509	\$23,594	\$0	\$104,619
Less: Other Prog Expenses	\$1,188,948	\$1,144,003	\$1,204,636	\$308,416	\$295,038	\$304,677	\$0	\$893,689
Net Profits from Progressive Bingo at Bingo Occasions	\$2,863,626	\$2,717,463	\$2,965,880	\$855,530	\$808,673	\$849,839	\$0	\$2,528,484
Net Profit from Progressive Bingo (% of Amount Wagered)	30%	29%	31%	33%	32%	35%	0%	34%
<b>Bingo Occasion Totals</b>								
Total Amount Wagered	\$86,309,617	\$83,752,089	\$83,554,324	\$21,996,809	\$22,036,954	\$20,269,647	\$7,540	\$64,310,950
Total Amount Paid Out as Prizes	\$65,651,683	\$63,778,200	\$63,980,979	\$16,576,941	\$16,741,178	\$15,513,491	\$4,999	\$48,836,609
Gross Income - Bingo Occasions	\$20,657,934	\$19,973,889	\$19,573,345	\$5,419,868	\$5,295,776	\$4,756,156	\$2,541	\$15,474,341
<b>Expenses</b>								
Total Amount Paid for Rent	\$5,288,941	\$5,055,493	\$5,047,101	\$1,235,998	\$1,186,117	\$1,207,625	\$0	\$3,629,740
Total Amount Paid for Security	\$349,288	\$317,114	\$335,803	\$73,747	\$76,638	\$83,090	\$0	\$233,475
Total Amount Paid for Bookkeeping	\$561,156	\$515,448	\$509,684	\$117,308	\$121,135	\$140,232	\$0	\$378,675
Total Amount Paid for Janitorial Services	\$111,575	\$134,362	\$124,183	\$25,191	\$28,703	\$29,659	\$0	\$83,553
Total Amount Paid for Supplies	\$4,391,070	\$4,253,378	\$4,519,932	\$1,197,771	\$1,155,511	\$1,097,477	\$427	\$3,331,668
Total Expenses	\$10,702,030	\$10,275,795	\$10,536,703	\$2,650,015	\$2,568,104	\$2,558,083	\$427	\$7,657,111
Net Profits Bingo Occasions - Before Admin Fees	\$9,955,904	\$9,698,094	\$9,036,642	\$2,769,853	\$2,727,672	\$2,198,073	\$2,114	\$7,817,230

Report Year	2012	2013	2014	2015				
Qtr				1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	CY 2015
Licenses	1,242	1289	1237	1209	1209	1209	1209	1209
Average Net Profit Before Admin Fees per License	\$8,016	\$7,524	\$7,305	\$2,291	\$2,256	\$1,818	\$2	\$6,466
Average Net Profits Before Admin Fees per Occasion	\$534	\$541	\$511	\$212	\$208	\$168	\$0	\$597
Average Net Profit Before Admin Fees per Player	\$6.31	\$6.64	\$6.40	\$2.75	\$2.71	\$2.18	\$0.00	\$7.76
Net Profit Bingo Occasions (% of Amount Wagered)	12%	12%	11%	13%	12%	11%	28%	12%