

| Report Year | 2012 | 2013 | 2014 |
|--|---------------|---------------|---------------|
| Licenses | 1242 | 1288 | 1234 |
| Total Bingo Occasion Reported | 18,654 | 17,925 | 17,600 |
| Total Players Reported | 1,577,803 | 1,462,722 | 1,394,240 |
| GRAND TOTALS | | | |
| Gross Amount Wagered on Charitable Games | \$116,334,611 | \$115,722,354 | \$116,011,334 |
| Net Profit From Charitable Games of Chance - Before | \$21,409,613 | \$22,628,624 | \$22,410,260 |
| Less - Fees Paid to Secretary of State | \$328,886 | \$312,724 | \$645,685 |
| Net Profit (% of Amount Wagered) | 18% | 20% | 19% |
| Charitable games Outside of Bingo Occasions | | | |
| Bar/Club Pulltab | | | |
| Gross Amount Wagered on Pulltabs | \$15,998,444 | \$17,105,574 | \$16,277,437 |
| Less - Bar Pulltab Payouts | \$12,738,326 | \$13,834,897 | \$12,769,084 |
| Gross Income From Bar/Club Rooms | \$3,260,118 | \$3,270,677 | \$3,508,353 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$519,740 | \$532,869 | \$499,124 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,740,378 | \$2,737,808 | \$3,009,229 |
| Net Profit (% of Amount Wagered) | 17% | 16% | 18% |
| Raffles | | | |
| Gross Amount Wagered on Raffles | \$14,026,551 | \$14,864,691 | \$16,593,976 |
| Less - Raffle Payouts | \$3,480,865 | \$3,562,172 | \$3,792,423 |
| Gross Income From Raffles | \$10,545,686 | \$11,302,519 | \$12,801,553 |
| Less - Total Amount Claimed for Expenses | \$1,832,355 | \$1,109,539 | \$2,492,162 |
| Net Profit Raffles - Before Admin Fees | \$8,713,331 | \$10,192,980 | \$10,309,391 |
| Net Profit Raffles (% of Amount Wagered) | 62% | 69% | 62% |
| Progressive Raffles | | | |
| Gross Amount Wagered on Progressive Raffles | \$0 | \$256 | \$273,827 |
| Less - Progressive Raffle Payouts | \$0 | \$200 | \$159,756 |
| Gross Income From Progressive Raffles | \$0 | \$56 | \$114,071 |
| Less - Total Amount for Expenses | \$0 | \$314 | \$4,695 |
| Net Profit Progressive Raffles - Before Admin Fees | \$0 | (\$258) | \$109,376 |
| Net Profit Progressive Raffles (% of Amount Wagered) | | -101% | 40% |
| Charitable Games at Bingo Occasions | | | |
| Bingo | | | |
| Gross Amount Wagered on Bingo | \$35,347,953 | \$33,539,088 | \$32,467,706 |
| Less - Bingo Cash and Merchandise Payouts | \$28,042,135 | \$26,677,868 | \$26,379,868 |
| Less - Bingo Expenses | \$4,338,192 | \$4,072,522 | \$4,055,990 |
| Net Profit from Bingo | \$2,967,627 | \$2,788,698 | \$2,031,848 |
| Net Profit from Bingo(% of Amount Wagered) | 8.4% | 8.3% | 6.3% |
| Pulltabs at Bingo Occasions | | | |
| Gross Amt Wagered on Pulltabs at Bingo | \$40,967,160 | \$40,607,083 | \$41,026,078 |
| Less - Pulltab Payouts | \$31,894,504 | \$31,538,898 | \$31,928,957 |
| Less - Pulltab Expenses | \$5,026,842 | \$4,929,453 | \$5,123,859 |
| Net Profit from Pulltabs | \$4,045,815 | \$4,138,732 | \$3,973,262 |
| Net Profit from Pulltabs (% of Amount Wagered) | 9.9% | 10.2% | 9.7% |

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| Progressive Pulltabs at Bingo Occasions | | | |
| Gross Amount Wagered on Progressive Pulltabs | \$407,932 | \$281,541 | \$152,310 |
| Progressive Pulltab Payouts | \$272,749 | \$197,878 | \$109,023 |
| Gross Profits - Progressive Pulltabs | \$135,183 | \$83,663 | \$43,287 |
| Less: Prog Pulltab Supplies | \$18,492 | \$8,378 | \$5,531 |
| Less: Other Prog Pulltab Expenses | \$50,071 | \$34,056 | \$18,912 |
| Net Profits from Progressive Pulltabs at Bingo | \$66,620 | \$41,229 | \$18,844 |
| Net Profit from Progressive Pulltabs (% of Amount | 16% | 15% | 12% |
| Progressive Bingo at Bingo Occasions | | | |
| Gross Amount Wagered on Progressive Bingo | \$9,586,572 | \$9,324,377 | \$9,483,264 |
| Gross Amount Paid on Progressive Bingo | \$5,442,296 | \$5,363,556 | \$5,254,159 |
| Gross Profit - Progressive Bingo | \$4,144,276 | \$3,960,821 | \$4,229,105 |
| Less: Prog Supplies | \$91,702 | \$99,355 | \$90,719 |
| Less: Other Prog Expenses | \$1,176,731 | \$1,132,032 | \$1,185,532 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,875,843 | \$2,729,434 | \$2,952,854 |
| Net Profit from Progressive Bingo (% of Amount | 30% | 29% | 31% |
| Bingo Occasion Totals | | | |
| Total Amount Wagered | \$86,309,617 | \$83,752,089 | \$83,129,358 |
| Total Amount Paid Out as Prizes | \$65,651,683 | \$63,778,200 | \$63,672,007 |
| Gross Income - Bingo Occasions | \$20,657,934 | \$19,973,889 | \$19,457,351 |
| Expenses | | | |
| Total Amount Paid for Rent | \$5,288,941 | \$5,055,493 | \$5,023,121 |
| Total Amount Paid for Security | \$349,288 | \$317,114 | \$331,842 |
| Total Amount Paid for Bookkeeping | \$561,156 | \$515,448 | \$509,384 |
| Total Amount Paid for Janitorial Services | \$111,575 | \$134,362 | \$122,983 |
| Total Amount Paid for Supplies | \$4,280,876 | \$4,145,645 | \$4,396,964 |
| Total Expenses | \$10,591,836 | \$10,168,062 | \$10,384,294 |
| Net Profits Bingo Occasions - Before Admin Fees | \$10,066,098 | \$9,805,827 | \$9,073,057 |
| Average Net Profit Before Admin Fees per License | \$8,105 | \$7,613 | \$7,353 |
| Average Net Profits Before Admin Fees per Occasion | \$540 | \$547 | \$515 |
| Average Net Profit Before Admin Fees per Player | \$6.38 | \$6.71 | \$6.50 |
| Net Profit Bingo Occasions (% of Amount Wagered) | 12% | 12% | 11% |