

| Report Year | 2011 | 2012 | 2013 |
|--|---------------|---------------|---------------|
| Licenses | 1,286 | 1,242 | 1,287 |
| Total Bingo Occasion Reported | 18,194 | 18,654 | 17,839 |
| Total Players Reported | 1,543,806 | 1,577,803 | 1,456,132 |
| GRAND TOTALS | | | |
| Gross Amount Wagered on Charitable Games | \$113,953,236 | \$116,334,611 | \$114,960,397 |
| Net Profit From Charitable Games of Chance - Before Admin Fees | \$21,153,475 | \$21,409,613 | \$22,512,860 |
| Less - Fees Paid to Secretary of State | \$632,103 | \$328,886 | \$309,068 |
| Net Profit (% of Amount Wagered) | 19% | 18% | 20% |
| Charitable games Outside of Bingo Occasions | | | |
| Bar/Club Pulltab | | | |
| Gross Amount Wagered on Pulltabs | \$15,602,983 | \$15,998,444 | \$16,927,575 |
| Less - Bar Pulltab Payouts | \$12,458,067 | \$12,738,326 | \$13,710,175 |
| Gross Income From Bar/Club Rooms | \$3,144,916 | \$3,260,118 | \$3,217,400 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$513,221 | \$516,428 | \$519,430 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,631,695 | \$2,743,690 | \$2,697,970 |
| Net Profit (% of Amount Wagered) | 17% | 17% | 16% |
| Raffles | | | |
| Gross Amount Wagered on Raffles | \$12,284,928 | \$14,026,551 | \$14,712,974 |
| Less - Raffle Payouts | \$2,397,751 | \$3,480,865 | \$3,522,738 |
| Gross Income From Raffles | \$9,887,177 | \$10,545,686 | \$11,190,236 |
| Less - Total Amount Claimed for Expenses | \$1,476,596 | \$1,832,355 | \$1,105,359 |
| Net Profit Raffles - Before Admin Fees | \$8,410,581 | \$8,713,331 | \$10,084,877 |
| Net Profit Raffles (% of Amount Wagered) | 68% | 62% | 69% |
| Progressive Raffles (Will begin Q1 2014) | | | |
| Gross Amount Wagered on Progressive Raffles | \$0 | \$0 | \$0 |
| Less - Progressive Raffle Payouts | \$0 | \$0 | \$0 |
| Gross Income From Progressive Raffles | \$0 | \$0 | \$0 |
| Less - Total Amount for Expenses | \$0 | \$0 | \$0 |
| Net Profit Progressive Raffles - Before Admin Fees | | | |
| Net Profit Progressive Raffles (% of Amount Wagered) | | | |
| Charitable Games at Bingo Occasions | | | |
| Bingo | | | |
| Gross Amount Wagered on Bingo | \$35,054,734 | \$35,347,953 | \$33,385,138 |
| Less - Bingo Cash and Merchandise Payouts | \$27,192,203 | \$28,042,135 | \$26,486,407 |
| Less - Bingo Expenses | \$4,264,305 | \$4,338,192 | \$4,042,434 |
| Net Profit from Bingo | \$3,598,226 | \$2,967,627 | \$2,856,297 |
| Net Profit from Bingo(% of Amount Wagered) | 10.3% | 8.4% | 8.6% |
| Pulltabs at Bingo Occasions | | | |
| Gross Amt Wagered on Pulltabs at Bingo | \$41,083,918 | \$40,967,160 | \$40,398,919 |
| Less - Pulltab Payouts | \$32,330,841 | \$31,894,504 | \$31,368,563 |
| Less - Pulltab Expenses | \$4,991,843 | \$5,026,842 | \$4,890,586 |
| Net Profit from Pulltabs | \$3,761,234 | \$4,045,815 | \$4,139,770 |
| Net Profit from Pulltabs (% of Amount Wagered) | 9.2% | 9.9% | 10.2% |

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|--|--------------|--------------|--------------|
| Licenses | 1,286 | 1,242 | 1,287 |
| Progressive Pulltabs at Bingo Occasions | | | |
| Gross Amount Wagered on Progressive Pulltabs | \$920,994 | \$407,932 | \$281,541 |
| Progressive Pulltab Payouts | \$469,274 | \$272,749 | \$204,116 |
| Gross Profits - Progressive Pulltabs | \$451,720 | \$135,183 | \$77,425 |
| Less: Prog Pulltab Supplies | \$28,821 | \$17,940 | \$21,124 |
| Less: Other Prog Pulltab Expenses | \$111,368 | \$50,071 | \$33,982 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$311,531 | \$67,172 | \$22,319 |
| Net Profit from Progressive Pulltabs (% of Amount Wagered) | 34% | 16% | 8% |
| PROGRESSIVE BINGO AT BINGO OCCASIONS | | | |
| Gross Amount Wagered on Progressive Bingo | \$9,005,679 | \$9,586,572 | \$9,250,980 |
| Gross Amount Paid on Progressive Bingo | \$5,376,454 | \$5,442,296 | \$5,316,402 |
| Gross Profit - Progressive Bingo | \$3,629,225 | \$4,144,276 | \$3,934,578 |
| Less: Prog Supplies | \$92,825 | \$91,702 | \$101,505 |
| Less: Other Prog Expenses | \$1,096,191 | \$1,176,731 | \$1,119,905 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,440,209 | \$2,875,843 | \$2,713,168 |
| Net Profit from Progressive Bingo (% of Amount Wagered) | 27% | 30% | 29% |
| BINGO OCCASION TOTALS | | | |
| Total Amount Wagered | \$86,065,325 | \$86,309,617 | \$83,316,578 |
| Total Amount Paid Out as Prizes | \$65,368,772 | \$65,651,683 | \$63,375,488 |
| Gross Income - Bingo Occasions | \$20,696,553 | \$20,657,934 | \$19,941,090 |
| Expenses | | | |
| Total Amount Paid for Rent | \$5,279,468 | \$5,288,941 | \$5,015,265 |
| Total Amount Paid for Security | \$308,587 | \$349,288 | \$314,010 |
| Total Amount Paid for Bookkeeping | \$543,940 | \$561,156 | \$514,143 |
| Total Amount Paid for Janitorial Services | \$137,822 | \$111,575 | \$134,362 |
| Total Amount Paid for Supplies | \$4,193,891 | \$4,280,876 | \$4,109,128 |
| Total Expenses | \$10,463,708 | \$10,591,836 | \$10,086,908 |
| Net Profits Bingo Occasions - Before Admin Fees | \$10,232,845 | \$10,066,098 | \$9,854,182 |
| Average Net Profit Before Admin Fees per License | \$7,957 | \$8,105 | \$7,657 |
| Average Net Profits Before Admin Fees per Occasion | \$562 | \$540 | \$552 |
| Average Net Profit Before Admin Fees per Player | \$6.63 | \$6.38 | \$6.77 |
| Net Profit Bingo Occasions (% of Amount Wagered) | 12% | 12% | 12% |